



Division I

# Overview for Division I Revenue Distribution and Membership Financial Reporting System

# Agenda

- Applications.
- Revenue distribution general information.
- Division I distribution summary and calculation methodology.
- Supplemental distribution.
- Budgeting for revenue distributions.
- Membership Financial Reporting System (FRS) and Agreed Upon Procedures (AUP).
- Institutional Performance Program (IPP).

# Applications

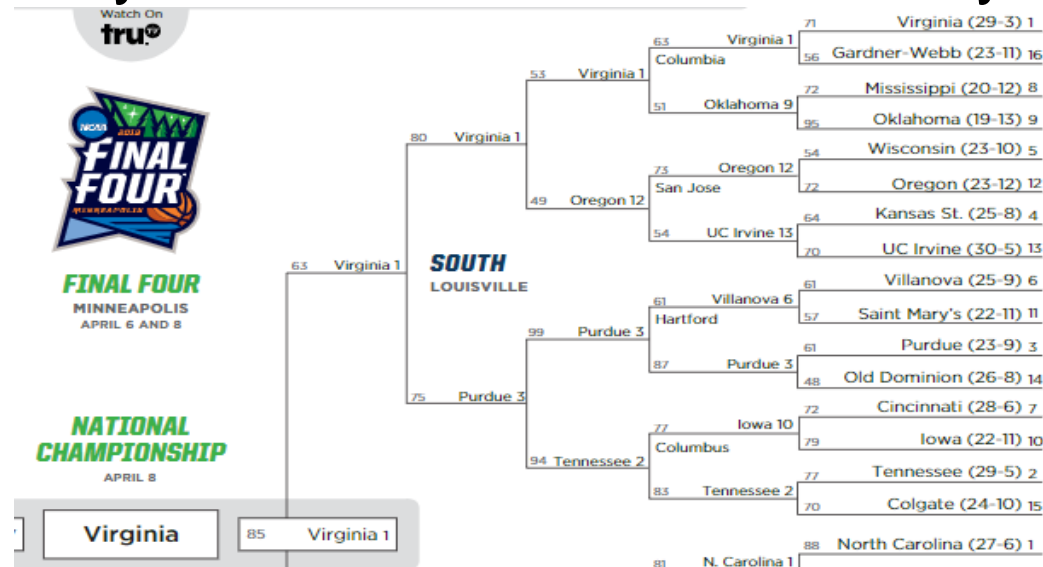
- NCAA My Apps (Single-source sign-on (SSO)).
  - NCAA Online Directory.
- Revenue Distribution Application.
  - Financial Benefit Statement.
  - Submissions.
  - Reporting.
  - Revenue Distribution Resources (helpful links).
- Membership Financial Reporting Applications.
  - FRS data submissions (current and prior).
  - IPP reporting.

# Revenue Distribution General Information

- Division I distributions.
  - Paid to conference:
    - Basketball performance fund.
    - Equal conference fund.
    - Academic performance fund.
    - Academic enhancement fund.
    - Conference grants.
    - Special assistance fund.
    - Student-athlete opportunity fund.
  - Paid to institutions or conferences:
    - Sports sponsorship.
    - Grants-in-aid.
- Paid annually by June 30.
- 2021 Revenue Distributions.

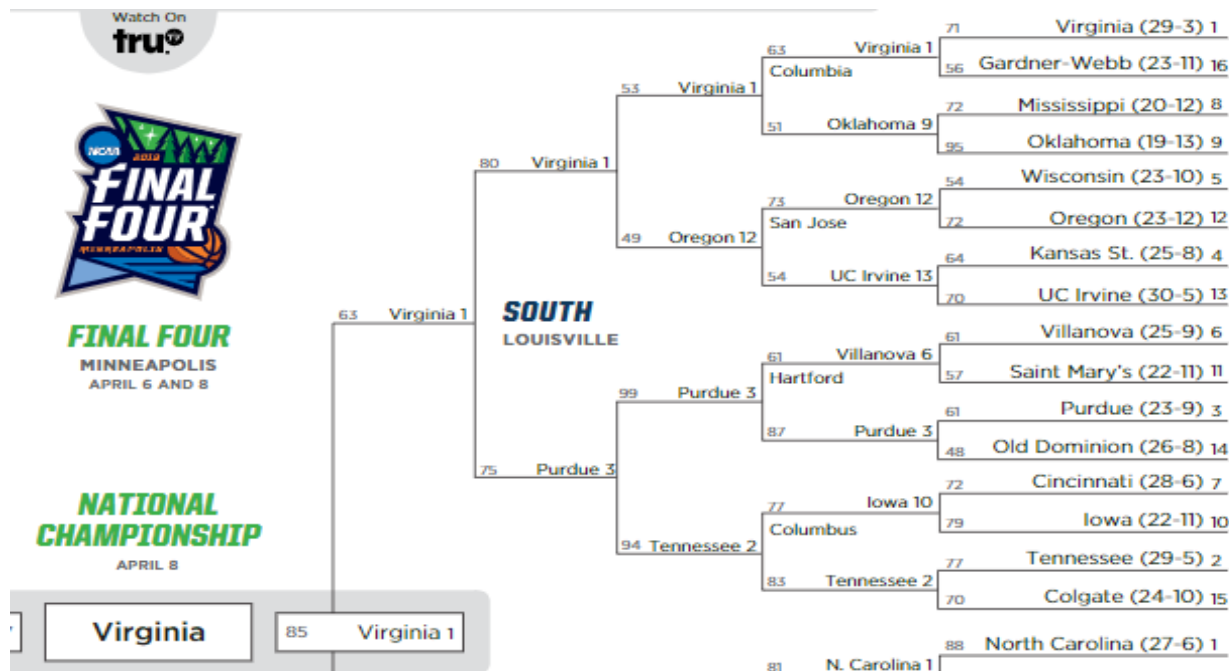
# Basketball Performance Fund

- Distributed to active Division I conferences based on their performance in the DI men's basketball tournament.
- Distribution formula based on a point system:
  - One point (unit) earned for each appearance over a 6-year rolling period with the exception of the championship game or the first game for AQs.
- Units are retained by the conference in which they were earned.



# Equal Conference Fund

- Distributed to active Division I basketball playing conferences with automatic qualifiers.
- Distribution formula based on a point system; one point (unit) earned for each automatic qualifier (AQ) over a 6-year rolling period.



# Academic Performance Fund (Academic Unit)

- One out of three.
  - Academic Performance Rate (APR),
  - Graduation Success Rate (GSR); or
  - Federal Graduation Rate (FGR).
- Fund released in June to conference.
  - 2021 – \$21,263,180
  - 2022 – \$49,577,404
- Estimated unit value.
  - 2021 – \$70,000
  - 2022 – \$165,000
- Funds are unrestricted.



# Academic Enhancement Fund

- Disbursed equally among Division I institutions.
- Funds released to conference.
- Intended for enhancement of academic support programs for Division I student-athletes.
- Allowable uses listed within the Revenue Distribution Plan on [ncaa.org](http://ncaa.org).
- Conferences submit a report of uses annually.

2019 Calculation	
Total Distribution	\$49,219,502
Total # of Institutions	351
Distribution per Institution	\$140,227

# Conference Grants

- Distributed equally among Division I basketball playing conferences.
- Regional officiating advisory program (\$260,000).
- Funds are restricted, reporting required.
- Allowable uses listed within the Revenue Distribution Plan on [ncaa.org](http://ncaa.org).

2019 Calculation Estimate	
Total Distribution	\$9,965,217
Regional Officiating Advisory	(\$260,000)
Total # of Conferences	32
Distribution per Conference	\$302,000

# Student Assistance Fund

## **Special Assistance Fund**

- Three components to the calculation:
  - 70% Pell units.
  - 15% total sports sponsored.
  - 15% total grant-in-aid equivalencies.
- Pell grant data is submitted through MFRS adhering to the AUP.
- Submission +/- 20 Pell grants, variance review.

## **Student-Athlete Opportunity Fund**

- Two components to the calculation:
  - 1/3 sport sponsorship revenue distribution methodology.
  - 2/3 grant-in-aid revenue distribution methodology.
- Data is submitted through MFRS adhering to the AUP.

- Distributed to and managed by the conference office.
- To provide direct benefits to ALL student-athletes or their families to meet financial needs that arise from participation in intercollegiate athletics (Bylaw 15.01.6.1).
- Conferences submit a report of uses annually via Rev\_Dist system.

# Sports Sponsorship

- Institutions receive a unit for each sport sponsored, starting with the 14<sup>th</sup>.
- Sports in which the NCAA sponsors a championship (plus FBS football) and emerging sports for women.
- Bylaw 20.9.6.3.
- Data is submitted through the membership financial reporting system (FRS) adhering to the Agreed Upon Procedures.
- 2019 unit value \$37,300, for example:

# of sports sponsored	Distribution amount
0 – 13	\$0
14	\$37,300
15	\$74,600
( x – 13)	( x – 13) * unit value

# Grants-in-Aid

- Data is submitted through the membership financial reporting system adhering to the AUP.
- Bylaw 15.5.2 and forward.
- An escalating multiplier is used to create a point value.

Institution A:					
Grant Multiplier		Grant Equivalents	Total Pt. Value	Pt. Amount	Grants-in-Aid Distribution
1-50	1	50	50	\$ 300.00	\$ 15,000.00
51-100	2	50	100	\$ 300.00	\$ 30,000.00
101-150	10	2.16	21.6	\$ 300.00	\$ 6,480.00
150+	20		0	\$ 300.00	\$ -
		102.16	171.6		\$ 51,480.00
Institution B:					
Grant Multiplier		Grant Equivalents	Total Pt. Value	Pt. Amount	Grants-in-Aid Distribution
1-50	1	50	50	\$ 300.00	\$ 15,000.00
51-100	2	50	100	\$ 300.00	\$ 30,000.00
101-150	10	50	500	\$ 300.00	\$ 150,000.00
150+	20	13.03	260.6	\$ 300.00	\$ 78,180.00
		163.03	910.6		\$ 273,180.00

# Grants-in-Aid (continued)

- The calculation for revenue distribution equivalencies (Bylaw 20.02.7):

$$\frac{\text{Athletic Grant Amount (Bylaw 20)}}{\text{Full Grant Amount (Bylaw 20)}} = \text{Revenue Distribution Equivalency}$$

## **Revenue distribution calculation ONLY includes:**

- Tuition.
- Fees.
- Room and board.
- Required course-related books.

## **Athletics aid NOT included in revenue distribution calculations** (Athletics Aid (Exempt from Revenue Distribution)):

- Books that are not course related.
- Stipend for cost of attendance.
- Laptop and computer equipment.
- Supplies.
- Transportation.
- Miscellaneous personal expenses.
- Support provided through student assistance fund distribution dollars.

# Supplemental Distribution

- Funds are never guaranteed.
  - NCAA surplus.
  - BOG Approval.
- NEVER budget for Supplemental.
- Four components:
  - Basketball Performance Fund,
  - Equal Conference Fund,
  - Grants-in-Aid; and
  - Sports Sponsorship.
- Prior year's April and May distribution data.
- Calculation method.
  - Prior year normal distributions.



# Budget

Description	2021	% Increase	2022	% Increase	2023	% Increase	2024	% Increase	2025	% Increase	2026	% Increase
Basketball Performance Fund	\$ 168,570,520	0.58%	\$ 169,443,692	0.52%	\$ 170,334,327	0.53%	\$ 171,242,775	0.53%	\$ 174,485,934	1.89%	\$ 179,546,025	2.90%
Equal Conference Basketball	\$ 53,942,566	0.58%	\$ 54,221,981	0.52%	\$ 54,506,984	0.53%	\$ 54,797,687	0.53%	\$ 55,835,498	1.89%	\$ 57,454,728	2.90%
Grants-in-Aid	\$ 147,238,538	0.58%	\$ 148,001,213	0.52%	\$ 148,779,141	0.53%	\$ 149,572,628	0.53%	\$ 152,405,377	1.89%	\$ 156,825,133	2.90%
Sports Sponsorship	\$ 75,274,550	0.58%	\$ 75,664,462	0.52%	\$ 76,062,172	0.53%	\$ 76,467,836	0.53%	\$ 77,916,057	1.89%	\$ 80,175,622	2.90%
Student-Athlete Opportunity Fund	\$ 68,775,004	0.57%	\$ 69,131,128	0.52%	\$ 69,494,373	0.53%	\$ 69,864,884	0.53%	\$ 71,187,608	1.89%	\$ 73,252,049	2.90%
Special Assistance Fund	\$ 18,854,480	0.57%	\$ 18,952,110	0.52%	\$ 19,051,693	0.53%	\$ 19,153,268	0.53%	\$ 19,515,889	1.89%	\$ 20,081,850	2.90%
Conference Grants	\$ 9,985,954	0.58%	\$ 10,037,679	0.52%	\$ 10,090,440	0.53%	\$ 10,144,255	0.53%	\$ 10,336,377	1.89%	\$ 10,636,132	2.90%
Academic Enhancement Fund	\$ 49,321,924	0.58%	\$ 49,577,405	0.52%	\$ 49,837,995	0.53%	\$ 50,103,797	0.53%	\$ 51,052,711	1.89%	\$ 52,533,239	2.90%
Academic Performance Fund	\$ 21,263,180	92.25%	\$ 30,461,580	43.26%	\$ 39,843,948	30.80%	\$ 49,413,965	24.12%	\$ 83,578,923	69.38%	\$ 86,002,712	2.90%
<b>Total</b>	<b>\$ 613,226,716</b>	<b>2.25%</b>	<b>\$ 625,491,249</b>	<b>2.00%</b>	<b>\$ 638,001,073</b>	<b>2.00%</b>	<b>\$ 650,761,096</b>	<b>2.00%</b>	<b>\$ 696,314,373</b>	<b>7.00%</b>	<b>\$ 716,507,489</b>	<b>2.90%</b>

- [ncaa.org](https://www.ncaa.org) > Division I > Finance > NCAA Division I Revenue Distribution Budget



# Membership Financial Reporting

# Overview

- The NCAA Membership Financial Reporting (FRS) process
- Institutional Performance Program (IPP)

# Financial Reporting System - Background

- NCAA Constitution 3.2.4.17
  - Requires annual submission of financial data.
    - Detailing operating revenues and expenses.
- Data is subject to agreed-upon procedures (AUP).
  - Performed by a qualified independent accountant.
  - Selected by the institution's chancellor or president.

# FRS Timeline

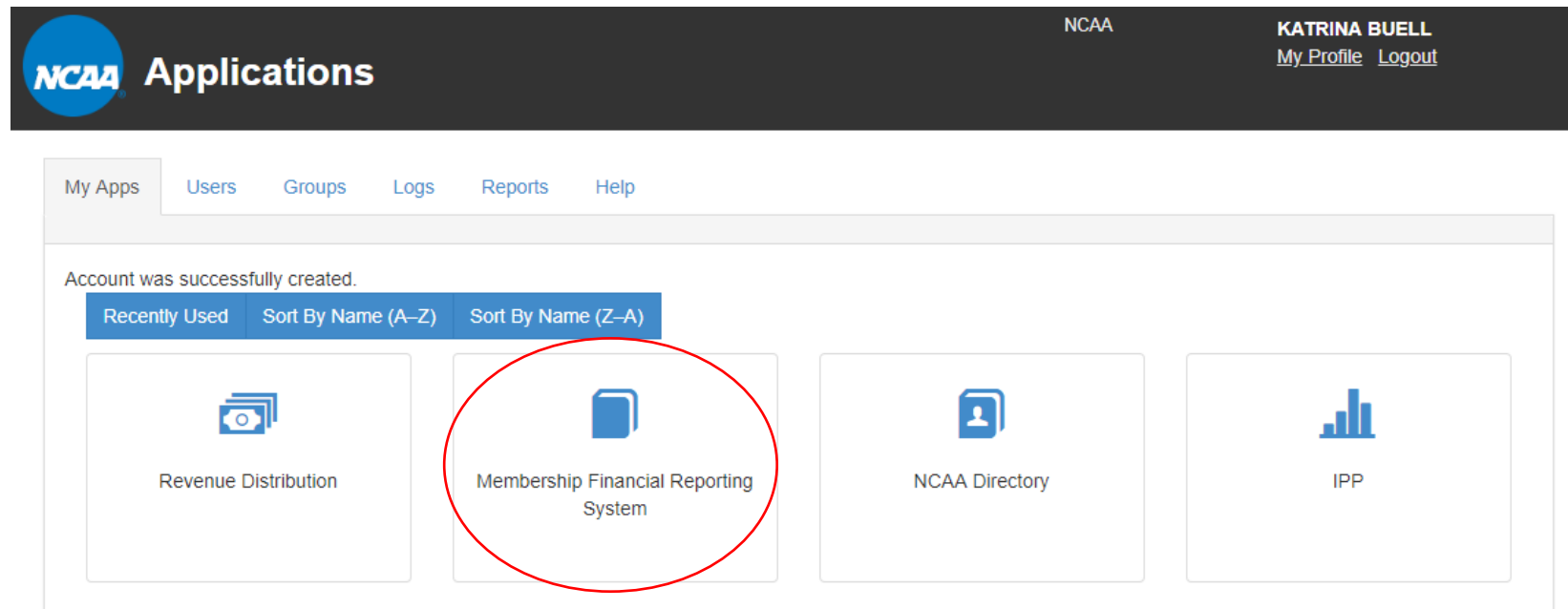
- Mid-May – Updated AUP and FAQ documents and Supplemental Tool posted on [FRS webpage](#).
- September 15 – FRS opens to begin data submission.
- January 15 – FRS submission deadline.
- February – NCAA review of DI data related to Revenue Distributions.
- February-April – NCAA Research review of data.
- April/May – Data is released into IPP for institution and conference use.

# FRS Tips

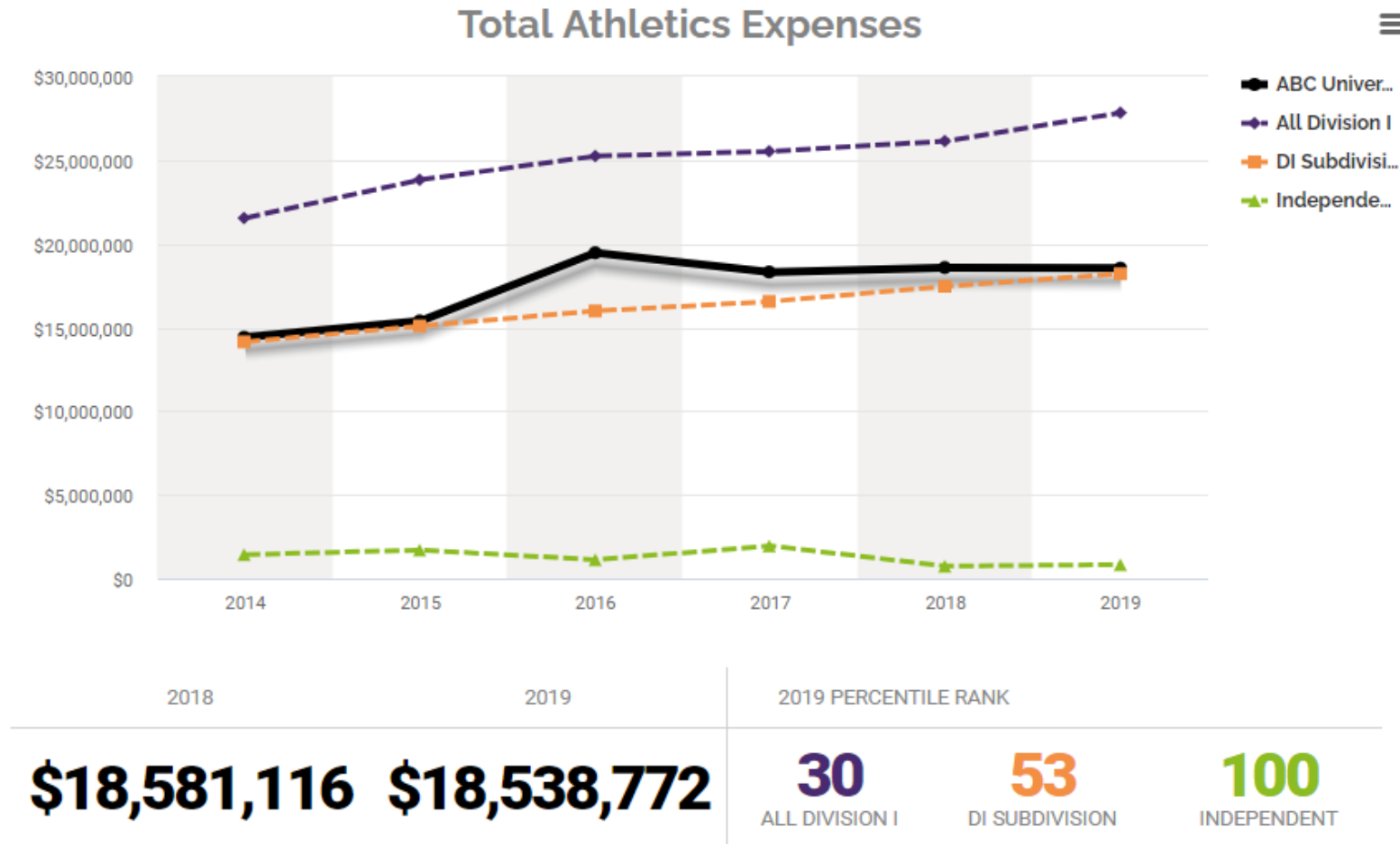
- Don't wait until January to think about your reporting.
- If you don't know, ask.
- Involve the “experts” on your campus in gathering and reviewing data.
- Forward FRS emails to those preparing the submission.
- Work with your independent accountant to ensure deadlines are met.
- Utilize the tools on the [FRS webpage](#).

# IPP Data Management System

- The Institutional Performance Program (IPP) can be found under the “My Apps” section of the single-source sign-on portion of [www.ncaa.org](http://www.ncaa.org). You can email [ipp@ncaa.org](mailto:ipp@ncaa.org) for assistance.




# IPP Example



# Resources:


Andrea Worlock (Revenue Distribution):

 [aworlock@ncaa.org](mailto:aworlock@ncaa.org)

 317-917-6253

Katrina Buell (Membership Financial Reporting):

 [kbuell@ncaa.org](mailto:kbuell@ncaa.org)

 317-917-6428

 [ncaa.org](http://ncaa.org) > Division I > Finance.

 [ipp@ncaa.org](mailto:ipp@ncaa.org) (Institutional Performance Program)