Overview for Division I
Revenue Distribution and Membership Financial Reporting System
Agenda

• Applications.
• Revenue distribution general information.
• Division I distribution summary and calculation methodology.
• Supplemental distribution.
• Budgeting for revenue distributions.
• Membership Financial Reporting System (FRS) and Agreed Upon Procedures (AUP).
• Institutional Performance Program (IPP).
Applications
• NCAA My Apps (Single-source sign-on (SSO)).
  • NCAA Online Directory.
• Revenue Distribution Application.
  • Financial Benefit Statement.
  • Submissions.
  • Reporting.
  • Revenue Distribution Resources (helpful links).
• Membership Financial Reporting Applications.
  • FRS data submissions (current and prior).
  • IPP reporting.
Revenue Distribution General Information

• Division I distributions.
  • Paid to conference:
    o Basketball performance fund.
    o Equal conference fund.
    o Academic performance fund.
    o Academic enhancement fund.
    o Conference grants.
    o Special assistance fund.
    o Student-athlete opportunity fund.
  • Paid to institutions or conferences:
    o Sports sponsorship.
    o Grants-in-aid.

• Paid annually by June 30.
• 2021 Revenue Distributions.
Basketball Performance Fund

- Distributed to active Division I conferences based on their performance in the DI men’s basketball tournament.

- Distribution formula based on a point system:
  - One point (unit) earned for each appearance over a 6-year rolling period with the exception of the championship game or the first game for AQs.

- Units are retained by the conference in which they were earned.
Equal Conference Fund

• Distributed to active Division I basketball playing conferences with automatic qualifiers.

• Distribution formula based on a point system; one point (unit) earned for each automatic qualifier (AQ) over a 6-year rolling period.
Academic Performance Fund (Academic Unit)

• One out of three.
  • Academic Performance Rate (APR),
  • Graduation Success Rate (GSR); or
  • Federal Graduation Rate (FGR).

• Fund released in June to conference.
  • 2021 – $21,263,180
  • 2022 – $49,577,404

• Estimated unit value.
  • 2021 – $70,000
  • 2022 – $165,000

• Funds are unrestricted.
Academic Enhancement Fund

- Disbursed equally among Division I institutions.
- Funds released to conference.
- Intended for enhancement of academic support programs for Division I student-athletes.
- Allowable uses listed within the Revenue Distribution Plan on ncaa.org.
- Conferences submit a report of uses annually.

<table>
<thead>
<tr>
<th>2019 Calculation</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Distribution</td>
<td>$49,219,502</td>
</tr>
<tr>
<td>Total # of Institutions</td>
<td>351</td>
</tr>
<tr>
<td>Distribution per Institution</td>
<td>$140,227</td>
</tr>
</tbody>
</table>
Conference Grants

- Distributed equally among Division I basketball playing conferences.
- Regional officiating advisory program ($260,000).
- Funds are restricted, reporting required.
- Allowable uses listed within the Revenue Distribution Plan on ncaa.org.

<table>
<thead>
<tr>
<th>2019 Calculation Estimate</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Distribution</strong></td>
</tr>
<tr>
<td><strong>Regional Officiating Advisory</strong></td>
</tr>
<tr>
<td><strong>Total # of Conferences</strong></td>
</tr>
<tr>
<td><strong>Distribution per Conference</strong></td>
</tr>
</tbody>
</table>
Student Assistance Fund

**Special Assistance Fund**
- Three components to the calculation:
  - 70% Pell units.
  - 15% total sports sponsored.
  - 15% total grant-in-aid equivalencies.
- Pell grant data is submitted through MFRS adhering to the AUP.
- Submission +/- 20 Pell grants, variance review.
- Distributed to and managed by the conference office.
- To provide direct benefits to ALL student-athletes or their families to meet financial needs that arise from participation in intercollegiate athletics (Bylaw 15.01.6.1).
- Conferences submit a report of uses annually via Rev_Dist system.

**Student-Athlete Opportunity Fund**
- Two components to the calculation:
  - 1/3 sport sponsorship revenue distribution methodology.
  - 2/3 grant-in-aid revenue distribution methodology.
- Data is submitted through MFRS adhering to the AUP.
Sports Sponsorship

• Institutions receive a unit for each sport sponsored, starting with the 14th.
• Sports in which the NCAA sponsors a championship (plus FBS football) and emerging sports for women.
• Bylaw 20.9.6.3.
• Data is submitted through the membership financial reporting system (FRS) adhering to the Agreed Upon Procedures.
• 2019 unit value $37,300, for example:

<table>
<thead>
<tr>
<th># of sports sponsored</th>
<th>Distribution amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 – 13</td>
<td>$0</td>
</tr>
<tr>
<td>14</td>
<td>$37,300</td>
</tr>
<tr>
<td>15</td>
<td>$74,600</td>
</tr>
<tr>
<td>(x – 13)</td>
<td>(x – 13) * unit value</td>
</tr>
</tbody>
</table>
Grants-in-Aid

- Data is submitted through the membership financial reporting system adhering to the AUP.
- Bylaw 15.5.2 and forward.
- An escalating multiplier is used to create a point value.

<table>
<thead>
<tr>
<th>Institution A:</th>
<th>Grant Multiplier</th>
<th>Grant Equivalents</th>
<th>Total Pt. Value</th>
<th>Pt. Amount</th>
<th>Grants-in-Aid Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-50</td>
<td>1</td>
<td>50</td>
<td>50</td>
<td>$300.00</td>
<td>$15,000.00</td>
</tr>
<tr>
<td>51-100</td>
<td>2</td>
<td>50</td>
<td>100</td>
<td>$300.00</td>
<td>$30,000.00</td>
</tr>
<tr>
<td>101-150</td>
<td>10</td>
<td>2.16</td>
<td>21.6</td>
<td>$300.00</td>
<td>$6,480.00</td>
</tr>
<tr>
<td>150+</td>
<td>20</td>
<td>0</td>
<td>0</td>
<td>$300.00</td>
<td>$-</td>
</tr>
</tbody>
</table>

| Total          | 102.16           | 171.6             | $51,480.00      |

<table>
<thead>
<tr>
<th>Institution B:</th>
<th>Grant Multiplier</th>
<th>Grant Equivalents</th>
<th>Total Pt. Value</th>
<th>Pt. Amount</th>
<th>Grants-in-Aid Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-50</td>
<td>1</td>
<td>50</td>
<td>50</td>
<td>$300.00</td>
<td>$15,000.00</td>
</tr>
<tr>
<td>51-100</td>
<td>2</td>
<td>50</td>
<td>100</td>
<td>$300.00</td>
<td>$30,000.00</td>
</tr>
<tr>
<td>101-150</td>
<td>10</td>
<td>50</td>
<td>500</td>
<td>$300.00</td>
<td>$150,000.00</td>
</tr>
<tr>
<td>150+</td>
<td>20</td>
<td>13.03</td>
<td>260.6</td>
<td>$300.00</td>
<td>$78,180.00</td>
</tr>
</tbody>
</table>

| Total          | 163.03           | 910.6             | $273,180.00     |
Grants-in-Aid (continued)

• The calculation for revenue distribution equivalencies (Bylaw 20.02.7):

\[
\frac{\text{Athletic Grant Amount (Bylaw 20)}}{\text{Full Grant Amount (Bylaw 20)}} = \text{Revenue Distribution Equivalency}
\]

Revenue distribution calculation ONLY includes:
• Tuition.
• Fees.
• Room and board.
• Required course-related books.

Athletics aid NOT included in revenue distribution calculations (Athletics Aid (Exempt from Revenue Distribution)):
• Books that are not course related.
• Stipend for cost of attendance.
• Laptop and computer equipment.
• Supplies.
• Transportation.
• Miscellaneous personal expenses.
• Support provided through student assistance fund distribution dollars.
Supplemental Distribution

• Funds are never guaranteed.
  • NCAA surplus.
  • BOG Approval.

• NEVER budget for Supplemental.

• Four components:
  • Basketball Performance Fund,
  • Equal Conference Fund,
  • Grants-in-Aid; and
  • Sports Sponsorship.

• Prior year’s April and May distribution data.

• Calculation method.
  • Prior year normal distributions.
## NCAA Division I Revenue Distribution Budget

<table>
<thead>
<tr>
<th>Description</th>
<th>2021</th>
<th>% Increase</th>
<th>2022</th>
<th>% Increase</th>
<th>2023</th>
<th>% Increase</th>
<th>2024</th>
<th>% Increase</th>
<th>2025</th>
<th>% Increase</th>
<th>2026</th>
<th>% Increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basketball Performance Fund</td>
<td>$1,685,770,520</td>
<td>0.53%</td>
<td>$1,694,443,692</td>
<td>0.52%</td>
<td>$1,703,334,327</td>
<td>0.53%</td>
<td>$1,712,422,773</td>
<td>0.53%</td>
<td>$1,748,195,934</td>
<td>1.89%</td>
<td>$1,795,462,025</td>
<td>2.90%</td>
</tr>
<tr>
<td>Equal Conference Basketball</td>
<td>$53,942,566</td>
<td>0.53%</td>
<td>$54,221,981</td>
<td>0.52%</td>
<td>$54,506,984</td>
<td>0.53%</td>
<td>$54,797,687</td>
<td>0.53%</td>
<td>$55,935,498</td>
<td>1.89%</td>
<td>$57,454,728</td>
<td>2.90%</td>
</tr>
<tr>
<td>Grants-in-Aid</td>
<td>$147,238,538</td>
<td>0.53%</td>
<td>$148,001,213</td>
<td>0.52%</td>
<td>$148,779,141</td>
<td>0.53%</td>
<td>$149,572,628</td>
<td>0.53%</td>
<td>$152,405,377</td>
<td>1.89%</td>
<td>$156,825,133</td>
<td>2.90%</td>
</tr>
<tr>
<td>Sports Sponsorship</td>
<td>$75,274,550</td>
<td>0.53%</td>
<td>$75,664,462</td>
<td>0.52%</td>
<td>$76,062,172</td>
<td>0.53%</td>
<td>$76,467,836</td>
<td>0.53%</td>
<td>$77,916,057</td>
<td>1.89%</td>
<td>$80,175,622</td>
<td>2.90%</td>
</tr>
<tr>
<td>Student-Athlete Opportunity Fund</td>
<td>$68,775,004</td>
<td>0.53%</td>
<td>$69,131,123</td>
<td>0.52%</td>
<td>$69,494,373</td>
<td>0.53%</td>
<td>$69,864,384</td>
<td>0.53%</td>
<td>$71,187,608</td>
<td>1.89%</td>
<td>$73,252,049</td>
<td>2.90%</td>
</tr>
<tr>
<td>Special Assistance Fund</td>
<td>$18,854,480</td>
<td>0.53%</td>
<td>$18,952,110</td>
<td>0.52%</td>
<td>$19,051,693</td>
<td>0.53%</td>
<td>$19,153,268</td>
<td>0.53%</td>
<td>$19,515,859</td>
<td>1.89%</td>
<td>$20,081,850</td>
<td>2.90%</td>
</tr>
<tr>
<td>Conference Grants</td>
<td>$9,985,954</td>
<td>0.53%</td>
<td>$10,037,679</td>
<td>0.52%</td>
<td>$10,090,440</td>
<td>0.53%</td>
<td>$10,144,255</td>
<td>0.53%</td>
<td>$10,306,577</td>
<td>1.89%</td>
<td>$10,636,132</td>
<td>2.90%</td>
</tr>
<tr>
<td>Academic Enhancement Fund</td>
<td>$49,321,924</td>
<td>0.53%</td>
<td>$49,577,405</td>
<td>0.52%</td>
<td>$49,837,995</td>
<td>0.53%</td>
<td>$50,103,797</td>
<td>0.53%</td>
<td>$51,052,711</td>
<td>1.89%</td>
<td>$52,533,289</td>
<td>2.90%</td>
</tr>
<tr>
<td>Academic Performance Fund</td>
<td>$21,265,180</td>
<td>0.53%</td>
<td>$30,461,580</td>
<td>0.52%</td>
<td>$39,843,948</td>
<td>30.83%</td>
<td>$49,413,965</td>
<td>24.12%</td>
<td>$83,578,923</td>
<td>69.38%</td>
<td>$86,002,712</td>
<td>2.90%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$613,226,716</strong></td>
<td><strong>2.25%</strong></td>
<td><strong>$625,491,249</strong></td>
<td><strong>2.00%</strong></td>
<td><strong>$635,001,073</strong></td>
<td><strong>2.00%</strong></td>
<td><strong>$650,761,096</strong></td>
<td><strong>2.00%</strong></td>
<td><strong>$696,314,373</strong></td>
<td><strong>7.90%</strong></td>
<td><strong>$716,507,489</strong></td>
<td><strong>2.90%</strong></td>
</tr>
</tbody>
</table>

- [ncaa.org](http://ncaa.org) > Division I > Finance > NCAA Division I Revenue Distribution Budget
Membership Financial Reporting
Overview

• The NCAA Membership Financial Reporting (FRS) process

• Institutional Performance Program (IPP)
Financial Reporting System - Background

• NCAA Constitution 3.2.4.17
  • Requires annual submission of financial data.
    • Detailing operating revenues and expenses.

• Data is subject to agreed-upon procedures (AUP).
  • Performed by a qualified independent accountant.
  • Selected by the institution’s chancellor or president.
FRS Timeline

• Mid-May – Updated AUP and FAQ documents and Supplemental Tool posted on FRS webpage.
• September 15 – FRS opens to begin data submission.
• January 15 – FRS submission deadline.
• February – NCAA review of DI data related to Revenue Distributions.
• February-April – NCAA Research review of data.
• April/May – Data is released into IPP for institution and conference use.
FRS Tips

• Don’t wait until January to think about your reporting.
• If you don’t know, ask.
• Involve the “experts” on your campus in gathering and reviewing data.
• Forward FRS emails to those preparing the submission.
• Work with your independent accountant to ensure deadlines are met.
• Utilize the tools on the FRS webpage.
IPP Data Management System

- The Institutional Performance Program (IPP) can be found under the “My Apps” section of the single-source sign-on portion of www.ncaa.org. You can email ipp@ncaa.org for assistance.
IPP Example

Total Athletics Expenses

<table>
<thead>
<tr>
<th>Year</th>
<th>Hypothetical Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$18,581,116</td>
</tr>
<tr>
<td>2019</td>
<td>$18,538,772</td>
</tr>
</tbody>
</table>

2019 PERCENTILE RANK

- All Division I: 30
- DI Subdivision: 53
- Independent: 100

Division I
Resources:

Andrea Worlock (Revenue Distribution):

📞 aworlock@ncaa.org
📞 317-917-6253

Katrina Buell (Membership Financial Reporting):

📞 kbuell@ncaa.org
📞 317-917-6428

 нескольki linka do strony NCAA:

🌐 ncaa.org > Division I > Finance.
🌐 ipp@ncaa.org (Institutional Performance Program)