

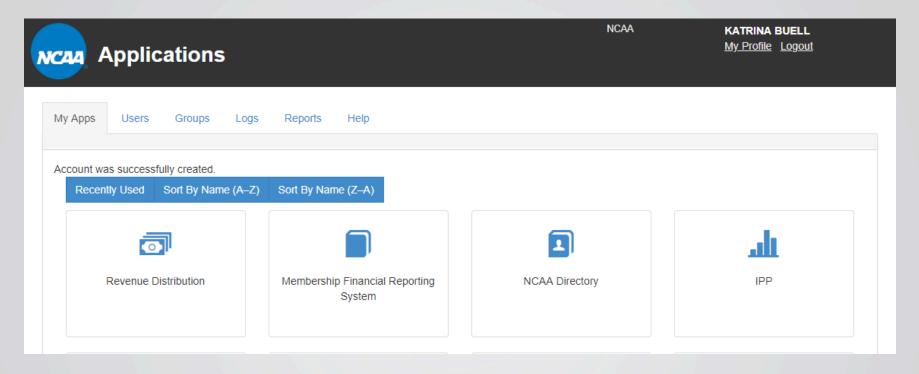
### **OVERVIEW**

- General Information.
- Sports Sponsorship.
  - ▶ Calculation methodology.
  - Data submission.
- Grants-in-Aid.
  - ► Calculation methodology.
  - Data submission.
- Student Assistance Fund (SAF/SAOF).
  - ▶ Calculation methodology.
  - ▶ Data submission (Pell Grants).
- Membership Financial Reporting System (FRS) and Agreed Upon Procedures (AUP).
- Institutional Performance Program (IPP).

### **GENERAL INFORMATION**

- Revenue distributions are paid annually by June 30 to active and eligible Division I members.
- <u>ncaa.org</u> > Division I > <u>Finances</u>.
  - Revenue Distribution Plan.
  - Quick reference.
  - Educational videos.
  - NCAA Membership Financial Reporting System.
- NCAA Division I Revenue Distributions:
  - 1. Basketball Performance Fund.
  - 2. Equal Conference Fund.
  - 3. Sports Sponsorship.
  - 4. Grants-In-Aid.
  - Academic Enhancement.
  - 6. Conference Grants.
  - 7. Student Assistance Fund (SAF/SAOF).
  - 8. Academic Performance Fund.
- Conference realignment.
- NCAA online directory.

## **NCAA My Apps**



- The on campus Single Source Sign-on Administrator can add applications to your profile.
- Guides are located on <u>ncaa.org</u> > Division I > <u>Finances</u>.



### SPORTS SPONSORSHIP CALCULATION

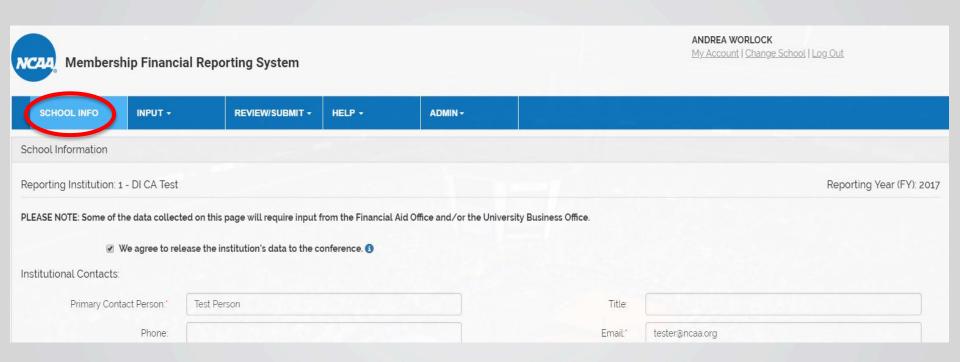
- Data is submitted through the membership financial reporting system (FRS) adhering to the agreed upon procedures.
- Institutions receive a unit for each sport sponsored, starting with the 14th and only those for which the NCAA sponsors a championship (plus FBS football) and emerging sports for women.
- Unit value in 2019 was \$37,335.

# of sports sponsored	Distribution amount
0 – 13	\$0
14	\$37,335
15	\$74,670
16	\$112,005
(x-13)	( x – 13) * unit value



### SPORTS SPONSORSHIP DATA IN MFRS

School Information tab within the Membership Financial Reporting System.





### SPORTS SPONSORSHIP DATA IN MFRS

Please verify the Men's, Women's and Mixed Teams your institution sponsors and/or mark any teams which you need to report revenues or expenses (e.g. Athletic Student Aid for a team that was dropped):

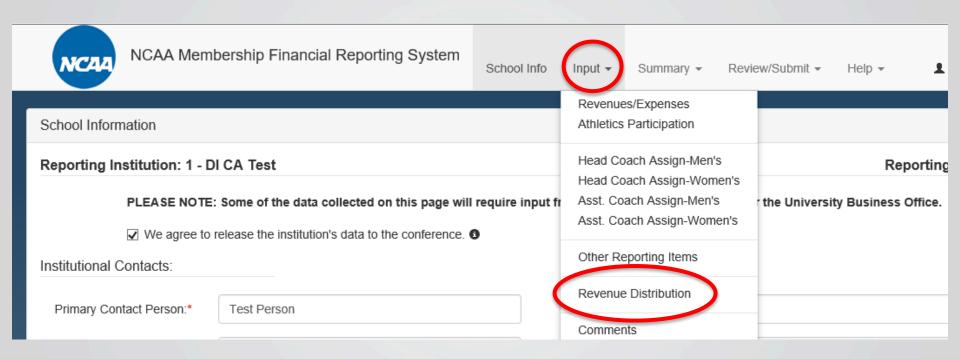
Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	✓		
Basketball	✓	✓	
Beach Volleyball			
Bowling		✓	
Cross Country	✓	✓	
Equestrian			
Fencing			
Field Hockey		✓	
Football	✓		
Golf	✓	✓	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	✓	✓	
Softball		✓	
Swimming and Diving	✓	✓	
Tennis	✓	✓	
Track, Indoor	✓	✓	
Track, Outdoor	✓	✓	
Triathlon			
Volleyball		✓	
Water Polo			
Wrestling	$\checkmark$		
Others	✓	✓	
Totals	12	13	0

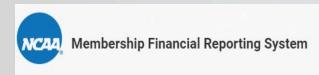
Reset

Save

Save and Continue >







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SCHOOL INFO

INPUT -

REVIEW/SUBMIT -

HELP +

ADMIN -

Division I Revenue Distribution

Sports Sponsored

Grants-in-Aid

Pell Grants

Distribution Year: 2018

Academic Year of Sport Sponsorship Information: 2016-17

Instructions for submitting information to the NCAA:

The data populated on this form is pulled from the NCAA Sports Sponsorship and Demographic form that was submitted by the deadline of August 1, 2017. Only those sports your institution verified as sponsoring for the 2016-17 academic year are populated within accordance to Bylaw 20.9.6.3, regarding Minimum Contests and Participant requirements for Sports Sponsorship. If your institution sponsored sports per the requirement listed above that are not checked in the list below, please return to the "School Info" tab, check the box for that sport(s), and click "Save". The additional sport(s) will then appear on the Division I Revenue Distribution Sports Sponsored input screen to select. Please ensure that only sports that meet the requirements of Bylaw 20.9.6.3 are checked then click "Save Sponsored".

If there is a variance between current year data and prior year, an explanation related to the change is required. Once you have confirmed the data presented and provided required variance explanations on the Division I Revenue Distribution Sports Sponsorship input screen, click "Save Sports Sponsored" at the bottom of this page.

### Submission considerations:

Information reported on this form is subject to the agreed-upon procedures (AUP) conducted by third-party accountants.



Men's Sports	Women's Sports	Mixed Sports
✓ Baseball	☐ Field Hockey	
✓ Football	☐ Softball	
☐ Men's Basketball	☐ Women's Basketball	
☐ Men's Cross Country	☐ Women's Bowling	
☐ Men's Golf	☐ Women's Cross Country	
☐ Men's Soccer	☐ Women's Golf	
☐ Men's Swimming and Diving	☐ Women's Soccer	
☐ Men's Tennis	☐ Women's Swimming and Diving	
☐ Men's Track, Indoor	☐ Women's Tennis	
☐ Men's Track, Outdoor		
☐ Men's Wrestling		
	☐ Women's Volleyball	
Total Men's Sports Sponsored: 2	Total Women's Sports Sponsored: 0	Total Mixed Sports Sponsored: 0
Current Year's Submission of Sports Sponsored: 2	Previous Year's Submission of Sports Sponsored: 0	Variance: 2 (Please provide an explanation for variance below)
An explanation is required for variance:		
test		
Reset		Save Sports Sponsored

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Current Year's Submission of Sports Sponsored: 2	Previous Year's Submission of Sports Sponsored: 0	Variance: 2 (Please provide an explanation for variance below)
An explanation is required for variance:		
Explain:		
Reset		Save Sports Sponsored



### **GRANTS-IN-AID CALCULATION**

- Data is submitted through the membership financial reporting system adhering to the AUP.
  - ▶ If using Compliance Assistant (CA) 10% of student-athletes are subject to full review.
  - ▶ If using another system 20% of student-athletes are subject to full review.
- Athletic equivalencies awarded.
- Escalating multiplier.

### **GRANTS-IN-AID CALCULATION**

The calculation for Grants-in-Aid Revenue Distribution equivalencies:

### Revenue distribution calculation ONLY includes:

- Tuition.
- Fees.
- Room and board.
- Required course-related books.

Athletics aid NOT included in revenue distribution calculations (Athletics Aid (Exempt from Revenue Distribution)):

- Books that are not course related.
- Stipend for cost of attendance.
- Laptop and computer equipment.
- Supplies.
- Transportation.
- Miscellaneous personal expenses.
- Support provided through student. assistance fund distribution dollars.

Athletic Grant Amount (Bylaw 20)
Full Grant Amount (Bylaw 20)
= Revenue Distribution Equivalency

Note: Bylaw 15.5, maximum equivalencies per sport.



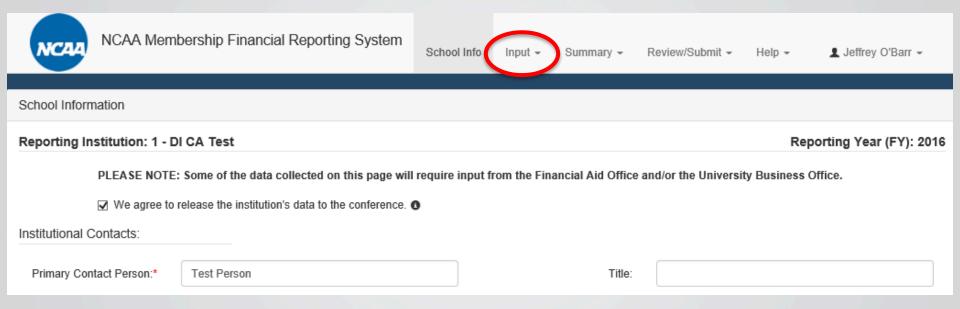
### **GRANTS-IN-AID CALCULATION**

Institution	A:				
Grant Mu	ltiplier	Grant Equivalents	Total Pt. Value	Pt. Amount	Grants-in-Aid Distribution
1-50	1	50	50	\$ 300.00	\$ 15,000.00
51-100	2	50	100	\$ 300.00	\$ 30,000.00
101-150	10	2.16	21.6	\$ 300.00	\$ 6,480.00
150+	20				
		102.16	171.6		\$ 51,480.00
Institution	B:				
Grant Mu	ltiplier	Grant Equivalents	Total Pt. Value	Pt. Amount	Grants-in-Aid Distribution
1-50	1	50	50	\$ 300.00	\$ 15,000.00
51-100	2	50	100	\$ 300.00	\$ 30,000.00
101-150	10	50	500	\$ 300.00	\$ 150,000.00
150+	20	13.03	260.6	\$ 300.00	\$ 78,180.00
		163.03	910.6		\$ 273,180.00

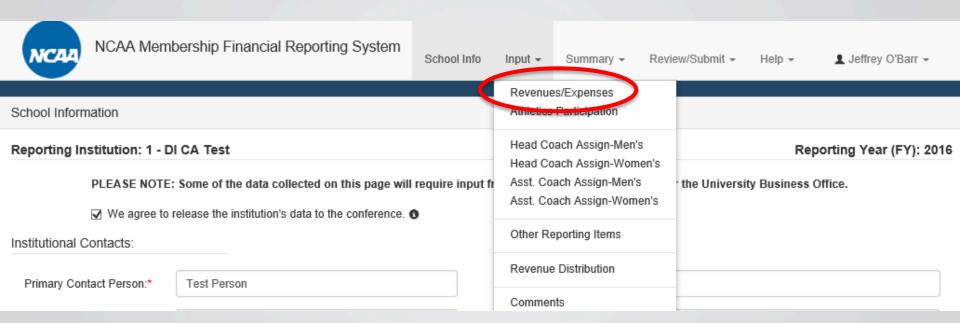
Based on the number of athletic equivalencies awarded by each institution, with an escalating multiplier that favors schools that provide more athletic grants.



### **GRANTS-IN-AID DATA IN FRS**











Input the total amount of athletic student-aid for the reporting year including:

Summer school.

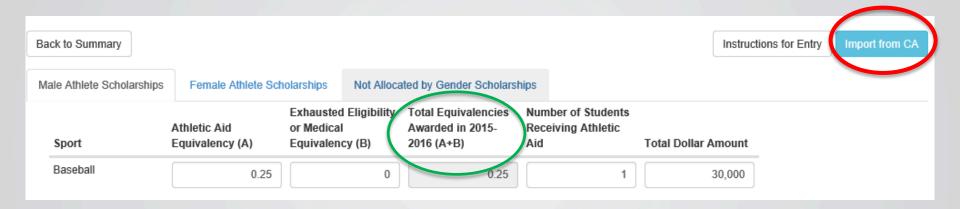
\$0

- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- · Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

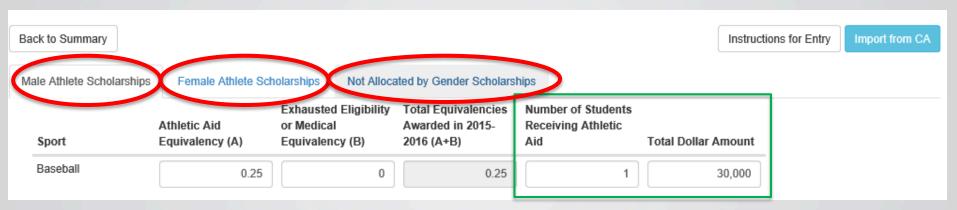
Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should <u>NOT include cost of attendance</u>. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.



Revenue/Expenses - Category 20 Athletics Student Aid screen





Input > Revenue Distribution > Grants-in-Aid tab



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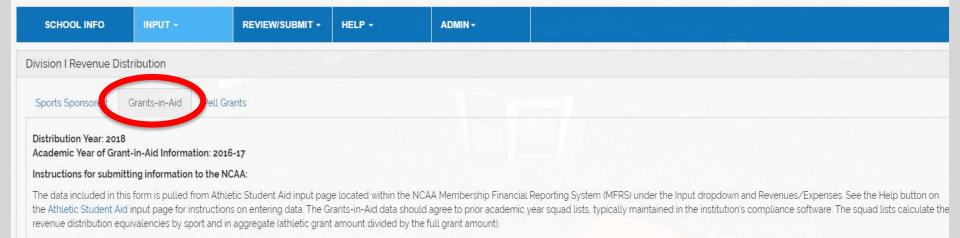


Input > Revenue Distribution > Grants-in-Aid tab



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### Submission considerations

click "Save Grants-in-Aid" at the bottom of this page.

- Information reported on this form is subject to the agreed-upon procedures (AUP) conducted by third-party accountants.
- ... VOLID INSTITUTION'S 2018 DEVENUE DISTORUTION FOR COUNTS, INLAID WILL BE CALCUL ATEN AND DATA DOD/VIDED IN THIS SURMISSION. Confirmation of the revenue distribution data within MEDS will.

If the current data has changed by+/- 4% compared to the prior year, an explanation related to the change is required. Please check all reasons that apply in the "Required explanation" section below. Use the comment section to provide detailed explanations to support the variance reason(s) selected. Once you have confirmed the data presented and provided required variance explanations on the Division I Revenue Distribution Grants-in-Aid input screen,



Input > Revenue Distribution > Grants-in-Aid tab

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	27	0	27
Basketball	13	0	13
Football	85	2.12	87.12
Soccer	0	0	0
Track and Field, X-Country	0	0	0
Total Men's	125	2.12	127.12
Women's Team Sports			
		Exhausted Eligibility	Total Revenue

Variance +/- 4%

P	rior Year Total R	tev Dist Equivalencies	Current Year Total Rev Dist Equivalencies 1.16	Variance Between Prior and Current Year 1.16(100.00%)		
	Required explanation of 100.00% difference (select all that apply):					
Increase	Decrease					
✓		Number of sports				
		Tuition, fees, required cours	se-related books, room and board (full grant amount)			
		Athletic grant amount (athle	Athletic grant amount (athletic aid amount)			
		Student athletes receiving a	Student athletes receiving athletic aid			
		Change in division by sport				
		Move between FCS/FBS				
An explar	An explanation is required for variance:					
Explain	-					
Reset				Save Grants-in-Aid		



# STUDENT ASSISTANCE FUND CALCULATION (SAF/SAOF)

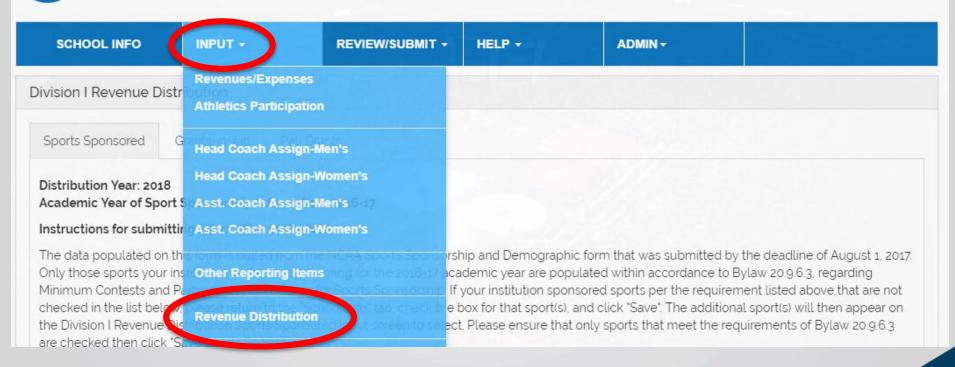
- Data is submitted through the membership financial reporting system adhering to the AUP.
- Three components to the calculation:
  - > 70% Pell grants
  - 15% total sports sponsored.
  - ▶ 15% total grant-in-aid equivalencies.
  - Unit value.

Input > Revenue Distribution > Pell Grants tab

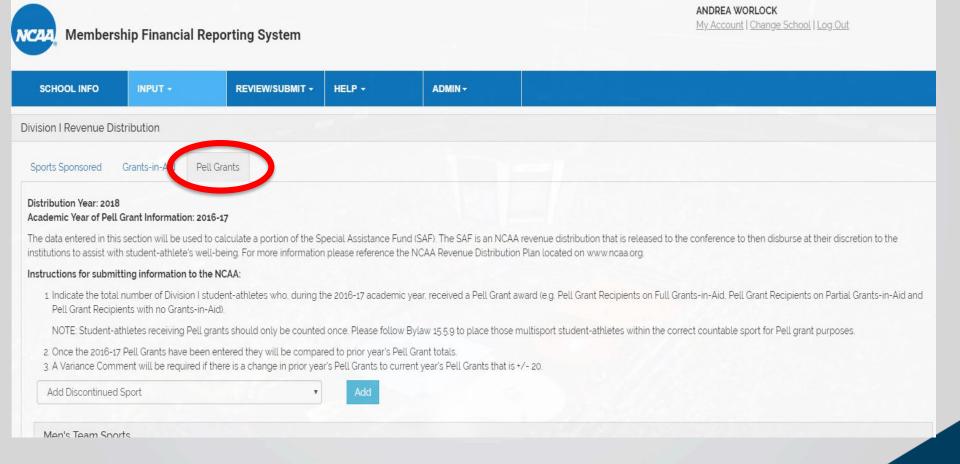


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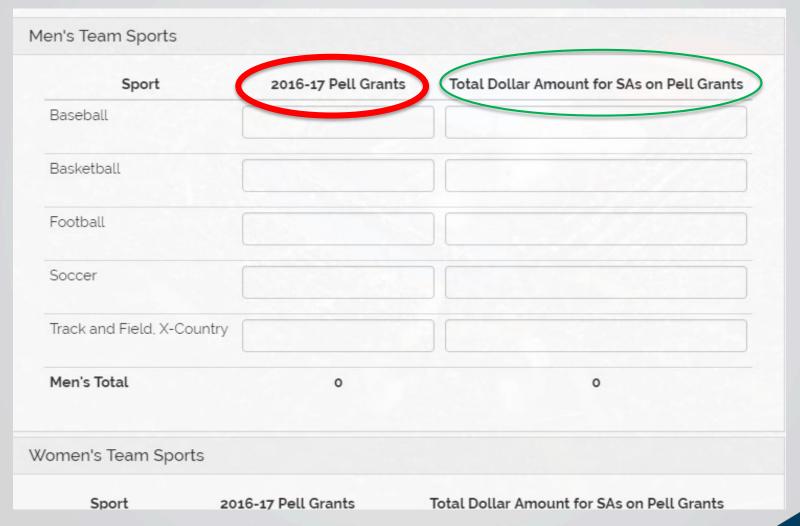


Pell Grants tab



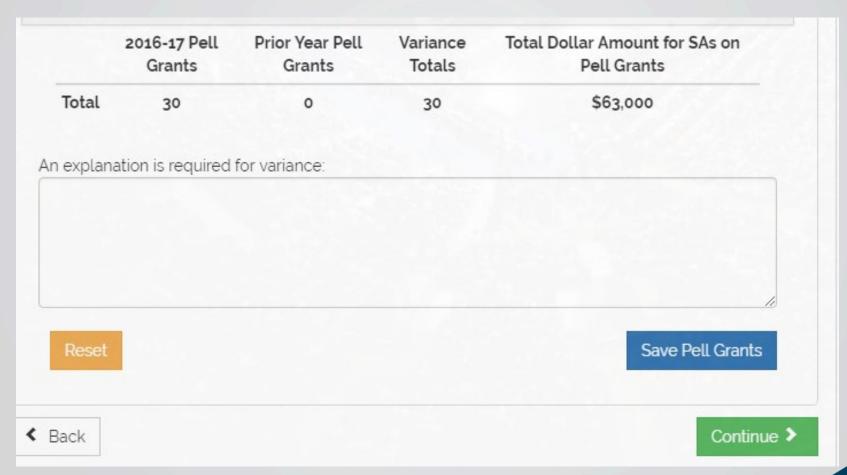


Input > Revenue Distribution > Pell Grants tab





Variance +/- 20 Pell Grants





### MEMBERSHIP FINANCIAL REPORTING

### **OVERVIEW**

- Financial Reporting System (FRS) and Agreed Upon Procedures (AUP) changes for fiscal year 2019-20.
- Institutional Performance Program (IPP).

## FINANCIAL REPORTING SYSTEM – BACKGROUND

### NCAA Constitution 3.2.4.17.

- Requires annual submission of financial data.
  - Detailing operating revenues and expenses.
- Data is subject to agreed-upon procedures.
  - ▶ Performed by a qualified independent accountant.
  - Selected by the institution's chancellor or president.

### FRS AND AUP CHANGES

- Deadline for fiscal year 2019-20 reporting is January 15, 2021.
- No new revenue or expense categories:
  - ▶ Will continue to refine definitions and update Q&A documents.

## **CATEGORY FAQS**

- Category 20, Athletic Student Aid.
  - ▶ Dollar amount includes other expenses related to attendance.
  - ▶ The Grants-in-Aid equivalencies reported with this category DO NOT include other expenses related to attendance.

- Categories 7 and 21, Guarantees.
  - ▶ Report revenue and expense related to guarantees for cancelled games due to weather, COVID-19, etc.

### **CATEGORY FAQS**

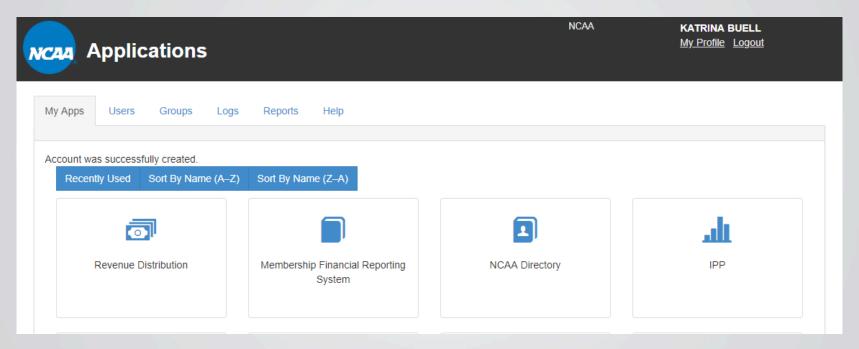
- How to report new IRS excise tax on highly compensated employees of nonprofits.
  - ▶ Depending on the institution's circumstances, the excise tax could be reported in the following:
    - Categories 6 and 36, Indirect Institutional Support if not charged to athletics.
    - Category 4, Direct Institutional Support if the institution pays and charges to athletics.
    - Category 35, Direct Overhead and Administrative if charge to or directly paid by athletics.

### **AUP UPDATES**

- Further clarification of the procedures:
  - Category 20 Athletic Student Aid.
    - Clarifying language in procedure 31 for DI Revenue Distribution related student athlete file testing (AUP pages 32-33).
  - ▶ Additional Minimum Agree-Upon Procedures for DI reporting.
    - Addition of guidance on procedures for Sports Sponsorship related to spring sports affected by the COVID-19 global pandemic (AUP page 37).
    - Further clarification of procedures related to Revenue Distribution data (AUP pages 37-38).

### IPP DATA MANAGEMENT SYSTEM

The IPP data management system can be found under the "My Apps" section of the single-source sign-on portion of <a href="www.ncaa.org">www.ncaa.org</a>, or you can email <a href="mailto:ipp@ncaa.org">ipp@ncaa.org</a> for assistance.



## **QUESTIONS?**

Revenue Distribution.



Membership Financial Reporting and Agreed Upon Procedures.



Institutional Performance Program.



### **THANK YOU**

Contact info: Andrea Worlock, Revenue Distribution

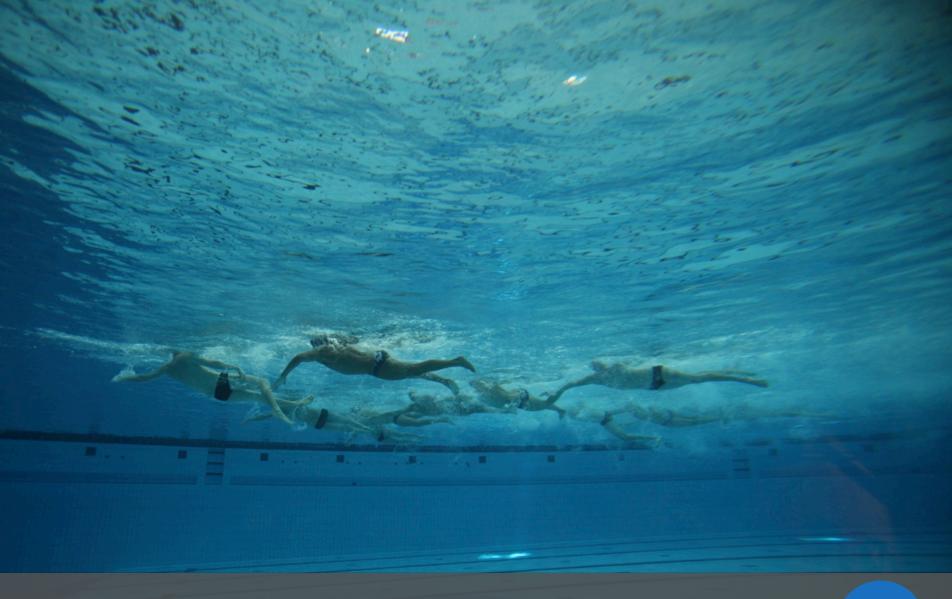


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Contact info: Katrina Buell, Financial Reporting System



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