



# **NCAA SITE SELECTION PROCESS**





2027 and 2028  
NCAA BEACH VOLLEYBALL CHAMPIONSHIP  
SPORT SPECIFIC INFORMATION



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**IN THE EVENT OF ANY CONFLICT OR INCONSISTENCY BETWEEN THE SPECIFICATIONS THAT FOLLOW AND ANY SUCH SPECIFICATIONS IN THE GENERAL BID SPECIFICATIONS DOCUMENT, THE FORMER SHALL PREVAIL AND GOVERN THE MATTER.**



## **SECTION I: INTRODUCTION**

The National Collegiate Athletic Association (“NCAA” and/or “Association”) is pleased to provide to member institutions/conferences the opportunity to submit a proposal to host one or more NCAA championships.

The information contained in this document and the accompanying attachments provides the minimum bid specifications for hosting any of these championships, as well as essential information that will provide assistance in the development of a creative, comprehensive and competitive bid proposal. The NCAA awards the privilege of hosting an NCAA championship several years in advance so those communities may work collaboratively with the NCAA to create positive experiences for its student-athletes, participating institutions, fans and the community.

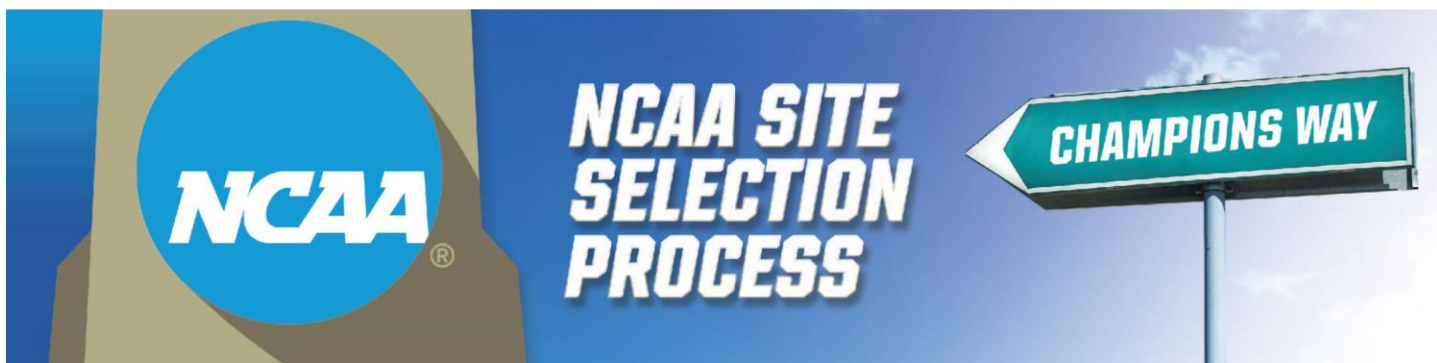
A member institution or member conference of the NCAA must be designated as the host institution/conference for the championship. The administration of the championship is under the authority of the respective sports committee subject to final authority from the NCAA Division I Competition Oversight Committee and Division II and Division III Championships Committees. All activities and events associated with the championship are to be approved by the sports committee.



**SECTION II: CHAMPIONSHIP STRUCTURE**

DATE FORMULAS	
Finals:	First or second full weekend in May (Wednesday, Friday-Sunday)
	Finals
2026-27	<b>May 5, 7-9</b>
2027-28	<b>May 3, 5-7</b>

The championship provides for a field of 17 teams. A single-elimination tournament will be played at one site. Competition will consist of five pairs teams per institution. An opening round dual for seeds 16 and 17 will be played the first day of competition.



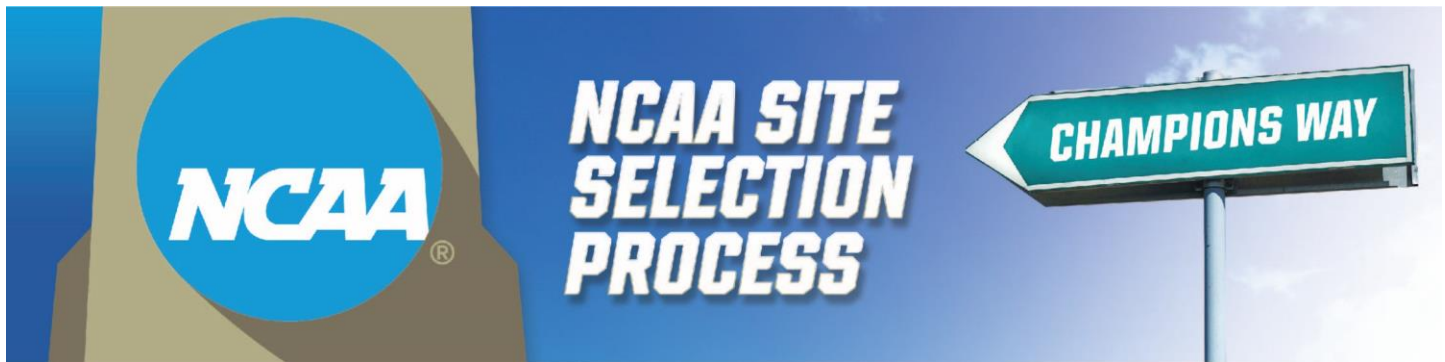
### **SECTION III: GENERAL FACILITY REQUIREMENTS**

A member institution or member conference of the NCAA must be designated as the host institution/conference for the National Collegiate Beach Volleyball Championship. The administration of the championships is under the authority of the NCAA Beach Volleyball Committee, subject to final authority of the NCAA Division I Competition Oversight Committee. All activities and events associated with the National Collegiate Beach Volleyball Championship are to be approved by the beach volleyball committee.

#### **GENERAL FACILITY SPECIFICATIONS (Please provide photos or drawings for all proposed areas)**

##### **1. Conditions and Availability.**

- a. The Americans with Disabilities Act, which went into effect January 26, 1992, requires that public establishments offer equal access and services to people who are physically and mentally disabled. The facility must agree that it will be in compliance with all applicable city, state or Federal regulations concerning access and seating for people with disabilities.
- b. The venue must be modern, clean and accessible and must have seating for at least 3,500 seats around two feature courts. A minimum of five courts are required for hosting competition. Additional courts are preferred to be used as warm up areas for competing teams.
- c. The facility must be in compliance with all applicable city, state and Federal regulations concerning access and seating for disabled persons. The facility must have a comprehensive security/emergency-situation plan.
- d. The host city agrees to waive all permit fees, etc. The host city will provide all necessary event permits, including event (Monday-Monday site use with a possible extension until Tuesday for construction, execution and breakdown of the event), bleacher, filming, tent, electricity, parking, advertising, alcohol (both hospitality and concessions), food, vending and merchandise. The host city acknowledges that there shall be no restrictions on product sampling, sponsor sales, merchandise sales, food sales, beer and wine sales, ticket sales, filming, amplified sound or the display of sponsor signage including inflatables.
- e. The facility and surrounding area (i.e., parking lots, frontage property and any other adjacent area that the facility may provide to the NCAA) shall be available for the exclusive use of the NCAA starting at 9 a.m. the Tuesday preceding the first round matches (e.g., Friday) through midnight the day of the championship for the purpose of preparing for, practicing for and conducting the National Collegiate Beach Volleyball Championship.
- f. The facility must provide the use of the venue, cleaned, lighted and heated or air-conditioned in a manner acceptable to the NCAA, including a public-address system in excellent working order. The host will prepare the sand for the event to the specification of the NCAA. The host will also provide any sand required to meet the specifications of the NCAA at the host expense. If the sand courts are man-made, it is recommended that the sand be washed, screened and clean, round, sub-round or sub-angular in shape, and intermediate in sizing, at least 18 inches deep in the court and at least 12 inches deep in the free space. The sand should drain adequately for the site, a general guideline being 30 minutes from weather incident. **Provide as part**

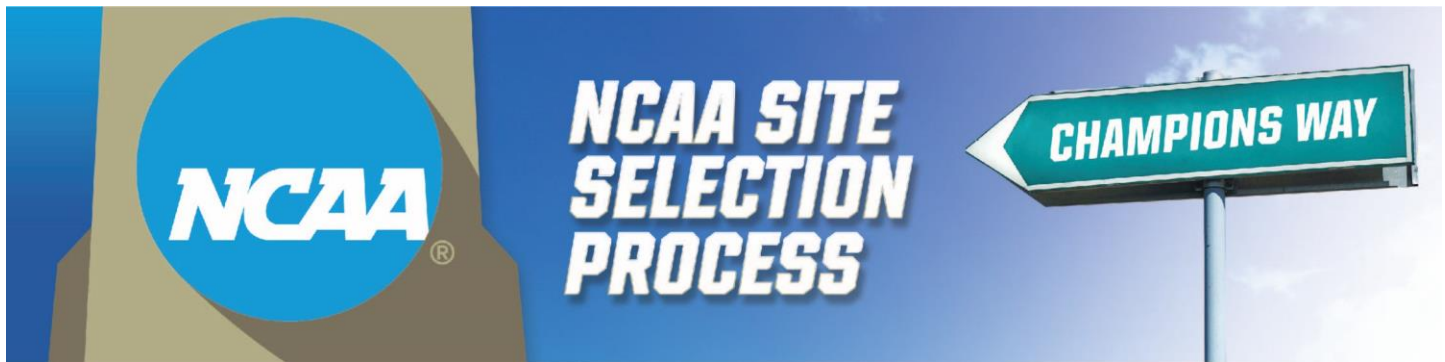


**of your bid response the kinds of sand your venue has as well as the depth and the drainage timeline.**

- g. The NCAA will have exclusive rights to use all meeting rooms, private clubs surrounding the venue during the term of this agreement. All such space will be provided to the NCAA at no cost.
- h. The venue will not enter into any agreement or understanding that would permit any corporation or other third party to be entitled to hospitality, entertainment or temporary signage privileges in the venue and surrounding area (i.e., parking lots, frontage property and any other adjacent areas that the venue may provide to the NCAA).
- i. The venue must have a comprehensive security and evacuation plan as well as a comprehensive inclement weather plan in case of emergencies.
- j. The city shall have an ordinance prohibiting ticket scalping surrounding the venue and venue property.
- k. The practice session on the day prior to first-round competition will be open to the public. No admission or parking fees will be charged. Game programs, merchandise and concessions may be sold.
- l. The NCAA and its designated representatives shall have the right, with no obligation to make payments of any kind to the competition venue and surrounding areas/facilities that are to be used or their concessionaire or any other third parties, to provide food and beverages of its choice in any areas other than those for general fan concessions including, but not limited to, the locker rooms, media refreshment area, other working areas, private suites or gathering areas, hospitality space and office space as noted herein. If NCAA Corporate Champion/Partner request to sample/sell product within venue footprint for general fan consumption, the competition venue agree to make best efforts to accommodate or negotiate the parameters.
- m. The host city will provide either permanent restroom facilities or portable facilities that will be sufficient for up to 3,500 people per day for the 3-day event.
- n. The host must provide separate wireless internet for operations purposes and media as well as wireless internet for the public attending the championship.

**2. Working Space and Equipment.** *Please provide photos or an artist's rendering of all areas.*

- a. The venue must furnish the premises setup for college beach volleyball. The NCAA or its designee will provide netting systems, cups and water coolers in the bench areas; chairs for the bench areas and banners. These items will be provided at the NCAA's expense.
- b. The NCAA and its designated representatives shall have the right, with no obligation to make any payments to the facility or its concessionaire or any other third party, to provide food and beverages of its choice in the media refreshment area, other working areas at the venue.



- c. The venue will provide the following state-of-the-art game equipment at its expense: public-address system, scoreboards displaying team names and the score, and time remaining. A perimeter security fence for the event must also be installed.
- d. The venue will provide labor at no additional charge to assist with maintenance of the playing surface. The NCAA will be responsible for the design of any signage surrounding the competition floor.

### 3. Student-Athlete Areas and Training Rooms.

- a. The facility will provide at a minimum sixteen separate and comparable enclosed areas (tents, building, etc.) for the participating teams and one additional enclosed area for the game officials.
  - (1) The participating teams' areas must accommodate a minimum of 25 individuals in a private area.
  - (2) The team areas need to include the following: beverages (water and sports drinks), ice chest, water cooler, drinking cups – provided by the NCAA official beverage provider.
  - (3) The facility shall make available in the team areas, towels, fans, supply tables, fruit, boxed meals, trash receptacles, whiteboard with writing supplies and training taping table.
  - (4) For all product place in the enclosed areas, please make best efforts to consider and utilize NCAA Corporate Champion/Partner product if applicable.
- b. A training room area to accommodate 15-20 must be equipped with basic supplies and equipment.
- c. A student athlete hospitality area needs to be provided to accommodate up to 50-100 people throughout all days of competition. This area should be outfitted as a place for student-athletes to rest and recharge between matches. (couches, snacks, air conditioning/fans etc.)

### 4. Ancillary Working Space and Equipment.

- a. The facility must provide the following additional space, at its expense, with all areas subject to the approval of the NCAA:
  - (1) Media work space as designated by the NCAA for a minimum of 50-80 media.
  - (2) Space for photographers from the base line to the first row of seats in each end zone or other appropriate space.
  - (3) A media work area with lighting, heat and air-conditioning for the press to accommodate a minimum of 50-80 individuals seated schoolroom style with sufficient electrical power for the operation of duplication computer equipment. The facility will make available to the NCAA, at NCAA expense, one photocopy





machine with capabilities for reproducing statistics and other material on bond paper with a minimum per copy speed of 75 per minute. The facility will be responsible for the installation, service costs and paper for these machines for the tournament. Each machine will also include a collator and automatic stapler, with an additional collator available capable of handling 12 separate sheets of paper. There will also be provided equipment operators and technicians to be available Thursday and Saturday as scheduled by the NCAA.

- (4) Two separate interview areas for the televising network and NCAA with a holding area for players, with chairs and water.
  - (5) Three separate breakout areas for individual player interviews.
  - (6) Adequate toilet facilities for men and women near the media areas, including facilities for disabled persons.
  - (7) A refreshment area adjacent to the media work room with light snacks, soft drinks and water for a minimum of 50-80 persons.
  - (8) An area for meals for approximately 75 television production crew members (at the expense of the televising network).
  - (9) One area of private space near the court, appropriately furnished with tables, chairs and refreshments for the use of the NCAA committee.
  - (10) Two separate rooms for drug testing, each with a waiting area, toilet facilities to accommodate 10.
- b. The facility will provide, at its expense, all tables, chairs, skirting, bunting, pipe-and-drape and platforms for all areas described herein as required by the NCAA.
  - c. The facility will provide a minimum of 50 complimentary parking spaces in prime locations to be used at the sole discretion of the NCAA.
  - d. The facility will provide a minimum of 750 square feet of parking space immediately adjacent and accessible to the venue as identified by the NCAA to accommodate television truck parking for the televising network.
  - e. The facility and LOC will be responsible for and pay the costs of the coordination and installation of interior and exterior decorations in the venue.
  - f. The facility will provide wireless internet of at a minimum 100MB upload/download speeds in all NCAA staff and media work areas.
  - g. The host will provide adequate power in all staff, media and team areas.



5. Digital Ticketing.

The host will work with the NCAA to provide digital tickets for this championship event.

The prospective host that is bidding on this championship agrees to all terms and conditions as outlined above in this Championship Bid Specifications Agreement. We agree to comply with all the requirements listed in this document and to administer the designated championship in accordance with the policies of the NCAA and the applicable NCAA sports committee. Prospective hosts that agree with all the requirements listed in this document for the designated championship shall signify agreement by selecting “Yes” below.

YES       NO       NO with Exception

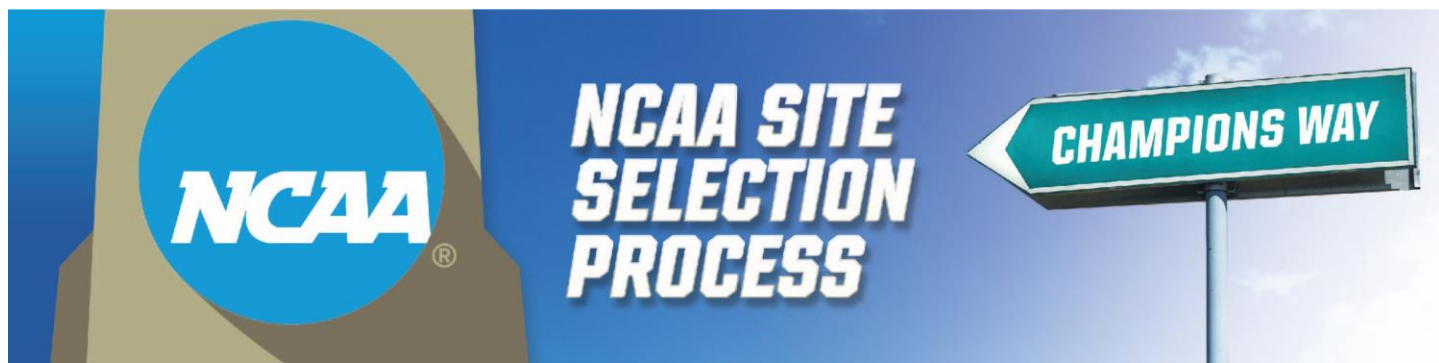
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## SECTION IV: EVENT HISTORY

The chart below contains information on previous hosts, attendance and ticket price history since the 2017-18 season.

Year	Host	Attendance	Ticket Prices
2018	University of Alabama at Birmingham and Gulf Shores & Orange Beach Sports Commission	7,548 (over 3 days)	NCAA Fan Experience All Session: \$200 All-Session General Admission: \$45 Courtside All-Session General Admission: \$75 Day Pass General Admission: \$20 Courtside Day Pass General Admission: \$25
2019	University of Alabama at Birmingham and Gulf Shores & Orange Beach Sports Commission	9,488 (over 3 days)	NCAA Fan Experience All Session: \$200 All-Session General Admission: \$45 Courtside All-Session General Admission: \$75 Day Pass General Admission: \$20 Courtside Day Pass General Admission: \$25
2021	University of Alabama at Birmingham and Gulf Shores & Orange Beach Sports Commission		Sold Pods Only- \$ 300 per Pod \$50 per person for standing room only *Note: Pandemic restrictions affected ticket sales plans.
2022	University of Alabama at Birmingham and Gulf Shores & Orange Beach Sports Commission	10,151 (over 3 days)	NCAA Fan Experience All Session: \$200 All-Session General Admission: \$45 Courtside All-Session General Admission: \$75 Day Pass General Admission: \$20 Courtside Day Pass General Admission: \$25
2023	University of Alabama at Birmingham and Gulf Shores & Orange Beach Sports Commission	11,722 (over 3 days)	NCAA Fan Experience All Session: \$250 All-Session General Admission: \$55 Courtside All-Session General Admission: \$85 Day Pass General Admission: \$25 Courtside Day Pass General Admission: \$35



## **SECTION V: LODGING**

The NCAA has partnered with On Location to manage the NCAA Championship Housing Program and all championship housing needs. On Location serves as the housing partner for hundreds of events annually and, through strong relationships with various hotel brands, can deliver the appropriate mix of amenities, location and price for hundreds of thousands of room nights each year. Utilizing their expertise, On Location will be responsible for managing the selection and contracting process for all championship housing accommodations.

Housing will be required for all participating teams, NCAA staff, committee members, media, game officials, and other special guests as designated by the NCAA. Separate hotels are needed for the NCAA, media, officials, and participating teams unless specified otherwise by the NCAA. It may be permissible for the media or game officials to be assigned to the same property as the NCAA headquarters hotel. (Game officials and teams may not stay in the same hotel.) Efforts will be made to provide some preference to the official corporate champion/partner in the hotel category (should one exist at the time of contracting) of the NCAA. While hotels are the primary housing offerings that will be contracted, alternative options may be considered in certain situations.

Bids will be awarded contingent upon the successful negotiation of housing needs at reasonable rates. Failure to secure such reasonable rates and properties may result in rescinding of the bid award.

The host institution/conference or sponsoring agency must guarantee sufficient housing is available to meet the room block needs identified in the sport specific bid specification. Properties must meet the required service levels and be in reasonable proximity to the event venues. Rooms should not be secured or contracted nor should rates be discussed with specific properties, unless requested to do so by the NCAA.

Bid responses may highlight any recommended properties On Location should consider when contracting. Specifications should also disclose any special relationships, agreements and/or financial arrangements you may have in place with the recommended properties. On Location will take into consideration all recommendations when selecting hotels; however, guarantees cannot be made that contracts will be secured with these properties.

All hotels contracted must have experience with and understand the needs of large sports related groups. For certain championship events, additional room blocks may be required for fan travel.

The NCAA or its designees shall have the exclusive right to sell products licensed by the Association for merchandising at the selected hotels (inside and outside the premises controlled by the hotels). The hotel will provide adequate space in its lobby for such sales.

Contracted properties will be responsible for complying will all requirements in the contract terms as presented in the sample contract.



**Hotel Room Block**

	Number of Hotels	Service Level	Sat	Sun.	Mon.	Tue.	Wed.	Thurs.	Fri.	Sat.	Sun.	Mon.	Notes
Teams <sup>1</sup>	5 Hotels	Full	0	0	0	96	204	204	204	204	96	c/o	
Headquarters	1	Full	0	0	5	30	30	30	30	30	30	c/o	
Officials	1	Full				10	10	20	20	20	20	c/o	
Media	1 Could be with Headquarters	Full	0	0	0	0		10	10	10	10	c/o	
Evaluators													
Association													
CCP							10	10	10	10			
<b>Total</b>					5	136	254	274	274	274	156	c/o	

<sup>1</sup>Room Types Per Team: 9 Doubles, 2 Kings, 1 Suites, \_\_ Other (please explain)

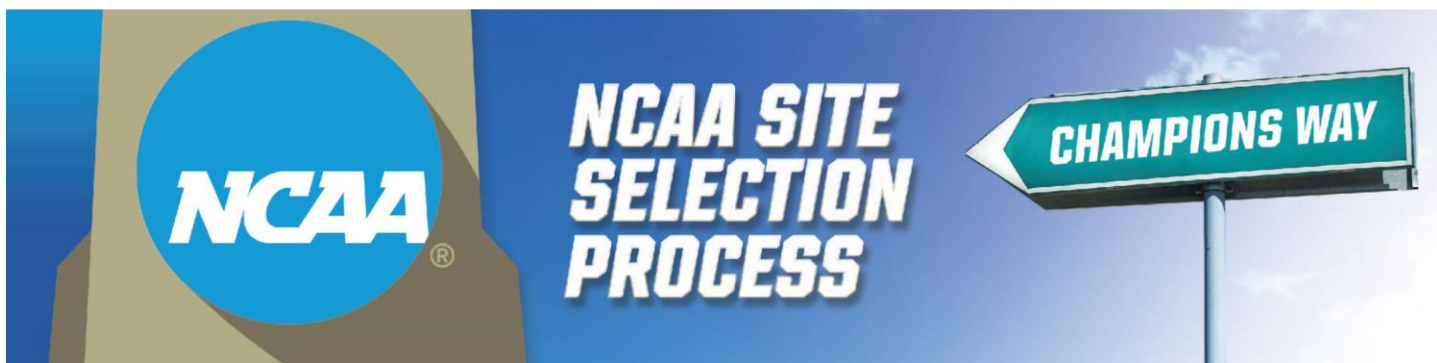
The host institution is financially responsible for the game official accommodations to be reimbursed by the NCAA.

All hotels shall be in close proximity (ideally within walking distance) from the competition venue. The team hotel(s) must be of comparable quality and distance from the competition venue.

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YES       NO       NO with Exception

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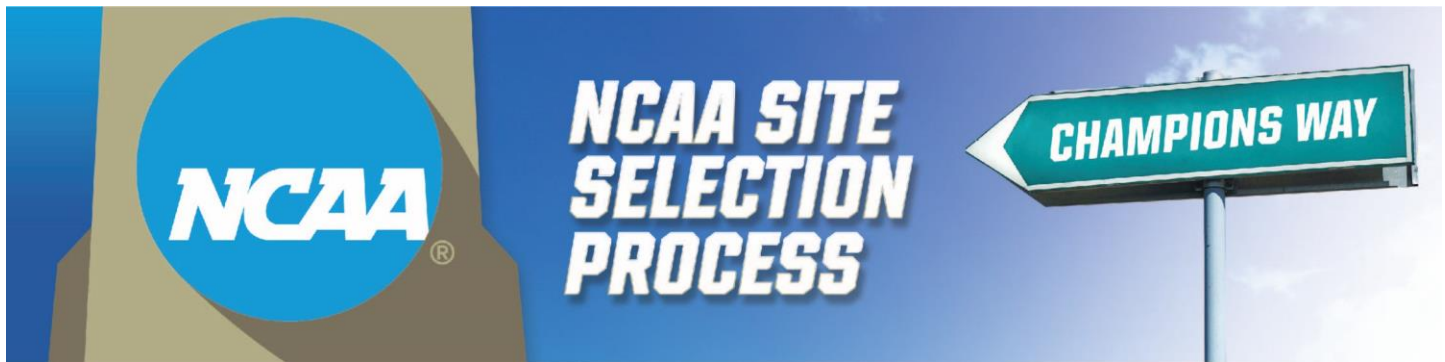
## SECTION VI: NCAA/HOST RESPONSIBILITY

### **NCAA PROVIDES:**

1. Transportation and per diem reimbursement for the participating teams.
2. Transportation, lodging (room and tax), per diem and game fee for all officials.
3. Transportation, lodging (room and tax) and per diem for the NCAA Beach Volleyball Committee.
4. Awards for the participating teams.
5. Media coordinator.
6. Official souvenir program.
7. Credentials.
8. Mementos to the official traveling parties of the participating teams.
9. Funding for a city-wide decoration effort (e.g., street pole banners, airport signage, etc.).
10. Funding for volunteer apparel.
11. Equipment: free-standing netting systems, court lines, volleyballs and ball carts/bags.
12. Youth clinic product (balls) (if necessary).
13. On-field Dasani product.

### **HOST INSTITUTION/CONFERENCE AND/OR SPONSORING AGENCY PROVIDES:**

1. Facilities.
2. Key personnel – all table workers (must have a strong volleyball background and knowledge) and all other volunteers.
3. Public relations coordination.
4. First aid/medical services/AED on-site/ambulance on-site.
5. Championships hospitality.
6. Food/beverage concessions.



7. Public address system.
8. Support personnel – ushers, ticket takers, media runners, etc.
9. Security.
10. Media area (fully equipped).
11. Media seating/work area with constant refreshments.
12. Tickets.
13. All computers, printers, video equipment, photocopy machines, telephone lines, internet, etc. necessary to administer the championships, and as may be required by the NCAA.
14. Appropriate directional signage within the venue.
15. Head table personnel (e.g., public address announcers, official scorer, matchmaker, chief of head table operations, etc.)
16. Other items as later requested by the NCAA.
17. Athletic training staff.
18. Student-athlete reception.
19. Autograph Sessions and Fan Fest area.
20. Court dividers.



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## SECTION VII: TRANSPORTATION

There are no additional transportation requirements from the host for the National Collegiate Women's Beach Volleyball Championship outside of the parking requirements listed in Section III.



**SECTION VIII: MARKETING & TICKETING POLICY/OPERATIONS**

1. **Marketing Plans.** Upon selection, the host is required to submit a marketing plan for review and approval prior to activation by the NCAA marketing staff. Please refer to the appropriate marketing plan template as a guide.
2. **Budgets.** When the proposed budget is submitted, a minimum of \$25,000 should be allocated for these purposes. The marketing budget should only include items needed for: marketing, advertising, printing costs, grassroots opportunities and promotions.
3. **Creative Process.** A creative marketing assistance website is available to the host for their marketing needs. This marketing website, [NCAACHampsPromotion.com](http://NCAACHampsPromotion.com), is a comprehensive tool designed to help hosts create marketing pieces which will generate awareness and promote tickets and or attendance for the championship.

Hosts should customize and download all necessary artwork to promote the championship. Every effort should be made to use the online marketing templates, produce the items locally and obtain reimbursement for production costs, up to the reimbursable allocation provided.

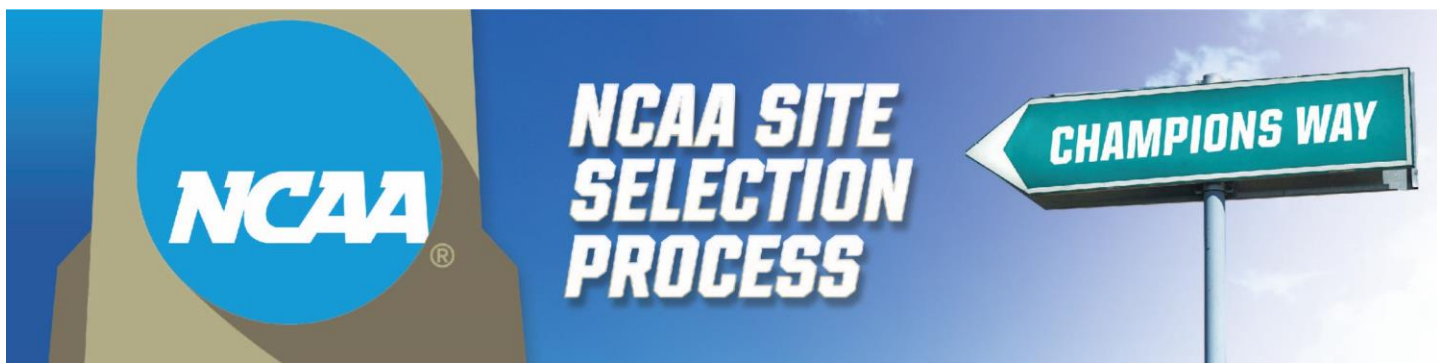
All artwork and reimbursement requests must be approved by the NCAA prior to proceeding with production. Artwork requests and approvals will be managed through the website. Should you not have a local vendor, a list of preferred NCAA vendors is available on the website.

4. **Radio/TV.** The NCAA will provide the following television and radio elements to assist in promoting and selling tickets to the championship. Several formats will be provided in order to allow for use over a variety of platforms (e.g., websites, tv commercials, videoboards). All spots will be made available for download via the online marketing website [NCAACHampsPromotion.com](http://NCAACHampsPromotion.com).
5. **Support Documents.** Hosts should refer to the following support documents when developing marketing plans and budgets: NCAA Ticket Promotional Use Guidelines, NCAA Sales Commission Guidelines, and NCAA Micro-Site Guidelines.

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  NO     
  NO with Exception

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## SECTION IX: TENTATIVE SCHEDULE OF EVENTS

### **Tuesday**

Opening Round team practices.

### **Wednesday**

Opening Round match

### **Thursday**

Team SID Meeting  
Administrative Meeting  
Media Credential Pick-Up  
Team Practices (Open)  
Television Interviews/head shots  
In Venue Interviews/head shots  
Officials Meeting  
Press Conferences  
Championship Reception

### **Friday**

Media Credential Pick-Up  
NCAA Fan Festival Opens  
First-Round Matches  
Post Game Press Conferences  
Autograph Sessions with Teams

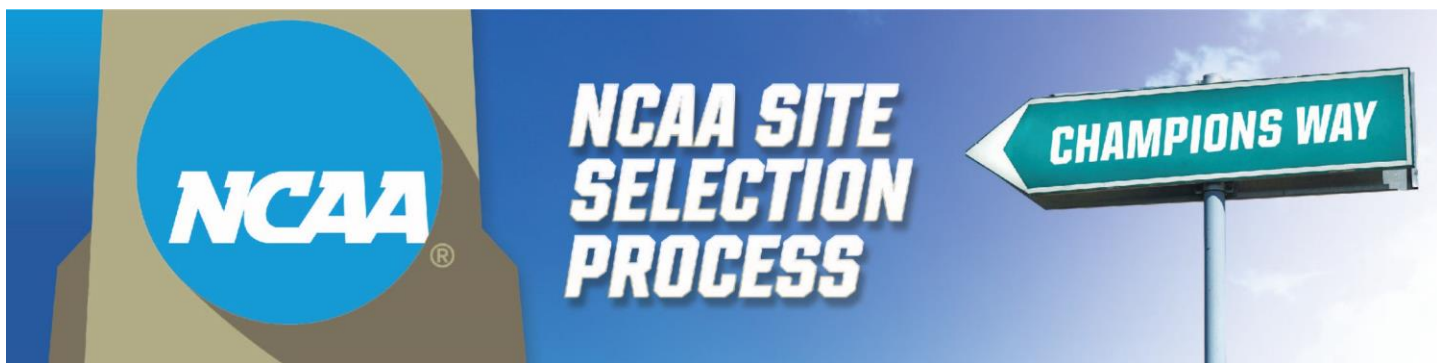
### **Saturday**

Team Matches  
Press Conferences  
NCAA Fan Festival Opens

### **Sunday**

NCAA Fan Festival Opens  
Media Credential Pick-up  
Championship Match  
Post Game Press Conference

\*Schedule is subject to change.



## SECTION X: ANCILLARY EVENTS

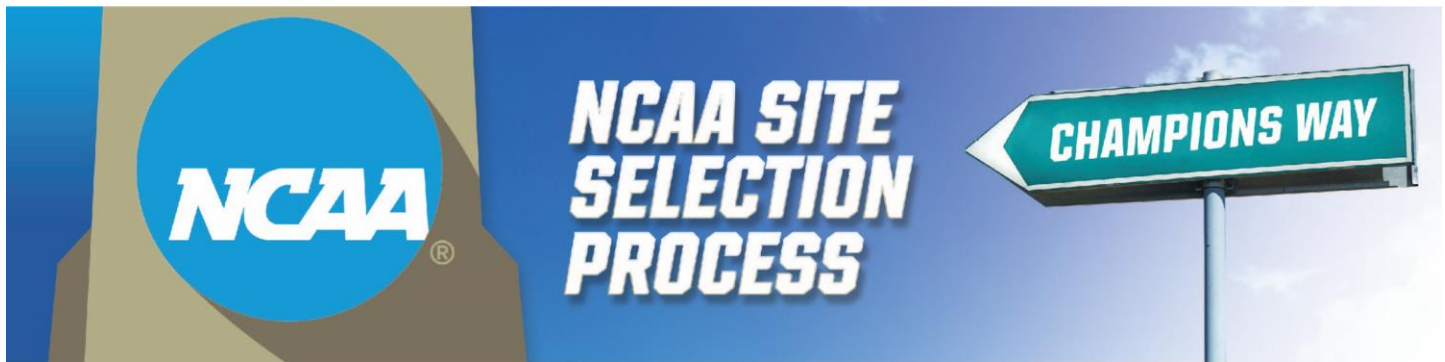
### STUDENT-ATHLETE RECEPTION

The host site will be responsible for providing at no cost to the NCAA, reception space and volunteer staff for an informal function for all participating student-athletes, coaches and support staff the NCAA staff and committee, LOC and affiliated organizations (e.g. coaches associations and equipment suppliers). The space chosen should be conveniently located to the Venue, the team hotels or the NCAA headquarters hotel. The event will preferably take place Thursday evening after practices. Total attendance at this event is projected to be approximately 200 (subject to change).

### FAN FESTIVAL AND ANCILLARY EVENTS

The host site will be responsible for providing space at no charge and volunteer staff to support an interactive fan festival, which shall be produced by the LOC at the sole direction of the NCAA. The space chosen should be conveniently located to the venue. The fan festival should be fully operational for the duration of competition. The fan festival will provide fans the opportunity to enjoy programming and interactives, view historical and corporate partner driven exhibits, participate in interactive games, eat, relax and enjoy a fun, family-oriented atmosphere when they are not viewing championship competition.

1. Facility Space. During the event the host city shall provide, free of charge, a 10,000 square foot space for use as a fan festival area and to host various on-stage ancillary events. This space will be determined by the NCAA and will ideally be within the main footprint of the facility. However, it may also be adjacent to the competition arena, but must not be outside of a ½ mile radius of the facility. If the space requires a secure perimeter, one must be provided at the cost of the host. The host will also provide free of charge, premier hospitality space for VIP hospitality.
2. Indoor or Outdoor Space. For host cities that are in warmer climates (anticipated daytime temperatures in the 60's or above) outdoor space will be considered. However, the preferred space would need to be at least 10,000 square feet of lighted, heated, barrier free space which is in compliance with all applicable city, state or Federal laws and regulations, including those concerning access for the disabled. For cold-weather cities without access to these types of permanent facilities, a large climate-controlled and well-lit tent which is in compliance with all applicable city, state or Federal laws and regulations, including those concerning access for the disabled will also be considered.
3. Availability. The facility shall be available for move-in no later than 8 a.m. three days before the start of competition at the National Collegiate Beach Volleyball Championship. Move-out will conclude by noon two days after the completion of competition at the National Collegiate Beach Volleyball Championship.
4. Local Production Manager. The local organizing committee shall provide one person to serve as the primary point of contact for the NCAA and/or their designated fan festival production agency and to serve as a local production manager for the fan festival. This person's responsibilities may include, but are not limited to: procuring the appropriate space, regular conference calls with the NCAA and the fan festival production agency, procuring a local audio visual company, arranging local labor, arranging advance shipping options, providing food and beverage vendors, recommending best uses of available space and resources, providing local celebrities and



entertainment options, coordinating host displays, managing load-in and load-out, and serving as the primary conduit of fan festival information to and from the local organizing committee and host facility. Primary oversight of the fan festival will be handled by the NCAA and its designated production agency, however the local production manager will play an important role in shaping the event to meet the unique needs and opportunities of the host community.

5. Financial Arrangements. Space shall be provided to the NCAA at no charge including all basic associated charges such as heating/air-conditioning, lighting, set-up and tear down (for temporary structures).
6. Security. The facility shall have a comprehensive security/emergency-situation plan. In addition, at no cost to the NCAA, the host and/or venue shall provide all security personnel and equipment (e.g. magnetometers, wands, perimeter fencing if outdoors, etc.) deemed necessary by the NCAA after receiving consultation and recommendations from the venue.
7. Advertising. Other than permanent advertising signs outside of the facility proper, no promotional, public relations, political or advertising activity may take place in the facility during the time it is used for the NCAA fan festival without approval from the NCAA. No advertising banners, signs or displays of any kind may be hung, posted or displayed anywhere within the facility space during the dates of the NCAA fan festival without the approval of the NCAA. Any permanently affixed advertising, banners, signs or displays within the NCAA fan festival area shall be covered by the facility at its expense.
8. Promotions and Community Awareness. The local organizing committee shall include marketing, promotion and community awareness of the fan festival and ancillary events within its overall marketing and promotions budget. The NCAA will work in cooperation with the LOC to help create these plans and all promotional efforts must be reviewed and approved in advance by the NCAA.

#### YOUTH CLINIC OPPORTUNITY/COMMUNITY DAY

If requested by the NCAA, the host site shall be responsible for providing space for and promoting local youth participation in a youth clinic, or community day, for students up to the eighth grade.

#### YOUTH TOURNAMENT/EVENT

The NCAA is committed to connecting the beach volleyball community at all levels, including the opportunity to add a youth tournament component to the National Collegiate Beach Volleyball Championship. The goal of the youth tournament is to bridge the gap between youth competition and the pinnacle of collegiate athletic success, and strengthen the ties between beach volleyball and the NCAA. The NCAA and championship host will collaborate to determine if this opportunity is feasible and will select a model that invites youth teams to participate, receive championship tickets and be recognized during the beach volleyball championship. The host is asked to provide options for tournament space free of charge or at reduced cost.



The prospective host that is bidding on this championship agrees to all terms and conditions as outlined above in this Championship Bid Specifications Agreement. We agree to comply with all the requirements listed in this document and to administer the designated championship in accordance with the policies of the NCAA and the applicable NCAA sports committee. Prospective hosts that agree with all the requirements listed in this document for the designated championship shall signify agreement by selecting “Yes” below.

YES       NO       NO with Exception

**Prospective hosts who do not agree with all requirements in this document shall select either “No” or “No with Exception” and declare any issues and/or exceptions regarding the aforementioned terms. Please note: any proposed revisions to the language in this document must be specified in the bidding portal to be considered.**



## SECTION XI: VOLUNTEER NEEDS

There are over 100+ volunteers needed for this championship and related events.

- Media Coordination
- Research
- Hospitality
- Team hosts
- Ancillary Event
- Gate Giveaways
- Autograph sessions
- Youth Clinic/Community Day
- Game Presentation
- Social Media

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YES       NO       NO with Exception

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**SECTION XII: FINANCIAL TERMS**

**BUDGET HISTORY**

The chart below contains the three-year average of expenditures for the championships.

<b>Expenditures Three-Year Average</b>	
<b>Total Expenses</b>	<b>\$473,239.00</b>
Promotion	\$18,223.00
Tickets	\$22,254.00
Facility	\$29,215.00
Personnel	\$136,619.00
Entertainment	\$54,428.00
Equipment	\$212,501.00

**FINANCIAL GUARANTEE**

Guarantee – A minimum financial guarantee of \$5,000 or 75% of the estimated net receipts from your proposed budget (whichever is greater) is required to host the championship.

**FINANCIAL CALCULATIONS OF HONORARIUM AND AMOUNT DUE TO NCAA**

Guarantee Met (Net Receipts greater than the financial guarantee)

- Host institution will receive an honorarium of 15% of the net receipts (10% if at an off-campus facility).
- NCAA would receive the Net Receipts minus honorarium.

Guarantee Not Met (Net Receipts less than the financial guarantee)

- Host institution will receive an honorarium of 15% of the net receipts (10% if at an off-campus facility).
- NCAA would receive the financial guarantee minus honorarium.

Concessions/Parking/Suite Revenue – Preferred consideration shall be given to those hosts, competition venue and surrounding area/facilities that agree to provide a revenue share model with regards to suite lease, suite food and beverage, parking and concessions.





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YES       NO       NO with Exception

Prospective hosts who do not agree with all requirements in this document shall select either “No” or “No with Exception” and declare any issues and/or exceptions regarding the aforementioned terms. Please note: any proposed revisions to the language in this document must be specified in the bidding portal to be considered.